



# Residual Value Lease Guide

2012 – 2011 Models

January – February 2012 (v2)

Effective 1-4-12 to 1-31-12

## Residual Value Lease Guide

The **Residual Value Lease Guide** (RVLG) provides a fast, convenient way to estimate residual values for use in writing SmartLease® transactions. We accept no responsibility for errors or omissions and make no representations as to values of vehicles in the future. RVLG editions are issued every two months to reflect changes in residual values and depreciation. When warranted, updates to RVLG editions are identified with a revision number and changes are itemized below in the "What's New?" section.

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### What's New?

Release Date	Revision Number	Section	Model Year	Description	Effective Dates
12-28-11	1	All		<ul style="list-style-type: none"><li>Initial Publication</li></ul>	1-1-12 to 1-3-12
12-28-11	2	GM	All	<ul style="list-style-type: none"><li>Residual Modification</li></ul>	1-4-12 to 1-31-12
		Chrysler	All	<ul style="list-style-type: none"><li>Residual Modification</li></ul>	
1-5-12	2b	Suzuki	2012	<ul style="list-style-type: none"><li>Model Announcement -- Equator</li></ul>	

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# GENERAL INFORMATION

## Introduction

The Residual Value Lease Guide (RVLG) contains the basic information needed to determine residual values. In most cases, residuals for eligible transactions can be obtained by accessing the Residual Value Lease Guide at [www.allydealer.com](https://rvlg.allydealer.com).

## Mileage

The residuals in this guidebook are based on 15,000 miles per year (1,250 per month). To adjust a residual for excess mileage, see the Mileage Adjustment Formula section ([page 4](#)).

## Manufacturer's Suggested Retail Price (MSRP)

The suggested retail price of the vehicle (including freight).

## Residualizable MSRP

Residualizable MSRP equals MSRP from the Manufacturer's invoice plus residualizable dealer installed options minus removed equipment.

## How to Use This Guide to Calculate New Vehicle Residuals

- 1) Enter the MSRP of the vehicle to be leased.
- 2) Delete the MSRP of any equipment removed from the vehicle.
- 3) Add the amount of any dealer installed options that reflect added value, listed on [page 4](#), to the MSRP to calculate the residuals.
- 4) Turn to the vehicle to be leased.
- 5) Determine the residual factor for the appropriate lease term (12, 24, 30, 36, 48, or 60 months).
- 6) Multiply the residual factor (line 5) times the total of lines 1 through 3 above.

## Odd Term Residual Calculation

Interpolate between the standard mileage residual percentages for the nearest even terms and round downward if a fraction results. A minimum reduction of 1% will result. To calculate a standard mileage 42 month residual, use the 36mo and 48mo terms as shown in the below examples.

### All New Vehicles (except Maserati)

CHEVROLET	12mo	24mo	30mo	36mo	39mo	48mo
<b>MALIBU</b>						
4dr Sdn LS	59%	59%	55%	51%	49%	46%
<u>42 month example:</u>						
• 42 month contract term			RVLG	36mo 51%	48mo 46%	
$51 - (51 - 46 \div 12 \times 6) = 48.5\% \text{ rounded downward}$						
Residual for 42 month transaction is 48%						

### New Maserati Vehicles Only

Standard Mileage (15,000/yr) Residuals						
MASERATI	36mo	39mo	42mo	48mo	54mo	60mo
<b>GRANTURISMO</b>						
2dr Cpe S 4.7	42%	40%	39%	37%	32%	28%
<u>42 month example:</u>						
• 42 month contract term			Rate Sheet	36mo 42%	48mo 37%	
$42 - (42 - 37 \div 12 \times 6) = 39.5\% \text{ rounded downward}$						
Residual for 42 month standard mileage transaction is 39%						

## Customer Eligibility

Eligible customers include businesses or individuals with a satisfactory credit history whose financial condition, credit and insurance qualifications support the terms included in a proposed SmartLease.

## Eligible New Vehicles Include the Following:

1. New GM passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
2. New Chrysler passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
3. New Suzuki passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
4. New Maserati passenger cars (current and previous model year).
5. Certain current series new light truck conversions listed in this guide.
6. Prior Dealer Demos and HSDT Vehicles with up to 7,500 beginning miles.
7. Repaired Hail Damaged Vehicles (dealers should contact their local Ally office for guidelines).

## Ineligible New Vehicles Include the Following:

1. Motor homes.
2. Vehicles equipped with special equipment.
3. Vehicles to be used for Driver Education (prior High School Driver Training Vehicles are eligible).
4. Emergency or Law Enforcement Vehicles.
5. Limousines.
6. Unrepaired Hail Damaged Vehicles.
7. "Branded" or "Lemon Law" Vehicles.
8. Frame Damaged Vehicles.
9. Compressed Natural Gas Vehicles.
10. Medium Duty Trucks.
11. Discontinued Brands (e.g., Hummer, Pontiac, Saturn and Saab models).
12. Passenger vans with a 15 passenger seating configuration.
13. Vans with a capacity of 11 or more people (including driver) to be used to transport students to/from school or school related events.

## GM Employee/Supplier Vehicle Purchase Program

The GM Vehicle Purchase Programs can be combined with the SmartLease rates and residuals. Additionally, prior PEP vehicles, with up to 25,000 beginning miles, will be considered eligible for all new vehicle programs unless otherwise designated.

## Chrysler Employee Advantage Program

The Chrysler Employee Advantage Programs can be combined with the SmartLease rates and residuals.

## Security Deposit

A refundable security deposit is required with every SmartLease. The minimum security deposit should equal one Monthly Payment rounded to the next highest \$25.00. Contact the local Ally office for information regarding current alternatives to this policy.

## Gap Protection

SmartLease offers GAP protection, which limits the lessee's liability when the vehicle is stolen and not recovered or totaled and there is an insurance settlement.

## Disposition Fee

Ally does not currently charge a disposition fee.

## Single Payment Lease

A payment option for the SmartLease customer to pay all regularly scheduled lease payments upfront. The upfront payment may be less than the total of payments under a conventional SmartLease. All vehicles eligible for SmartLease are also eligible for the Single Payment Lease Program unless otherwise designated.

## Mileage Adjustment Formula

The residuals in the guide are based on 15,000 miles per year (1,250 per month). Under the Standard Mileage Program the residuals for eligible new vehicles to be driven in excess of 15,000 miles per year must be reduced at the rates shown below.

- All (except Cadillac & Maserati): 15¢ per mile
- Cadillac vehicles only: 20¢ per mile
- Maserati vehicles only \*: 40¢ per mile

\* On new Maserati standard mileage vehicles, upfront extra mileage may be purchased on 36-48 month terms only.

Example		
Customer estimates he will drive	1,500	miles per month
Lease guide allowance	-1,250	miles per month
Excess mileage to be charged	250	miles per month
Reduce residual on a 36mo standard mileage (15,000/yr) transaction by the following:		
All (except Cadillac & Maserati): reduce by \$1350 (36 x 15¢ x 250)		
Cadillac Only: reduce by \$1800 (36 x 20¢ x 250)		
Maserati Only: reduce by \$3600 (36 x 40¢ x 250)		

Under the Low Mileage and Ultra Low Mileage Programs, upfront extra mileage is not allowed and existing mileage may be purchased only on Company Owned Vehicles (formerly PEP) and/or Demo Vehicles at the rates shown below.

- All (except Cadillac & Maserati): 15¢ per mile
- Cadillac vehicles only: 20¢ per mile
- Maserati vehicles only: 40¢ per mile

## Low and Ultra Low Mileage Programs

SmartLease customers opting to drive 12,000 or 10,000 miles per year may be eligible for additional residual increases. For qualifying new vehicles, residuals may be increased as follows:

All New Vehicles (except Maserati)	12-23 Month Terms	24-35 Month Terms	36-47 Month Terms	48 Month Term
Low Mileage (12,000/yr)	0	1	2	3
Ultra Low Mileage (10,000/yr)	0	2	4	4

New Maserati Vehicles Only	36-47 Month Terms	48-59 Month Terms	60 Month Term
Low Mileage (12,000/yr)	2	3	4
Ultra Low Mileage (10,000/yr)	4	5	6
Note: Low Mileage and Ultra Low Mileage residual values depicted in Ally Rate Sheets include the appropriate increments shown above.			

### Low Mileage Program (12,000/yr):

- Vehicles to be driven over 12,000 per year (1,000 per month) are **not** eligible for the Low Mileage Program.

### Ultra Low Mileage Program (10,000/yr):

- Vehicles to be driven over 10,000 per year are **not** eligible for the Ultra Low Mileage Program.
- The Ultra Low Mileage Program is only available on new vehicles that have a residualizable MSRP exceeding \$25,000, except S and A tier customers. S and A tier customers may elect Ultra Low Mileage regardless of the vehicle's residualizable MSRP amount.

## Dealer Installed Options

While any dealer installed option can be capitalized **provided it does not affect the structure or impair the integrity or future resale value of the vehicle**, only the options listed below may be residualized. To calculate the residual value of a new vehicle with eligible dealer installed options, add the amount of the option shown below (**regardless of dealer cost**) to the MSRP of the new vehicle.

All New Models (except Cadillac & Maserati)		
Options	OEM Accessories	Non-OEM Accessories
Bed Liner - Removable.....	\$250	N/A
Bed Rug.....	\$250	N/A
Chrome Wheels..... (except 20 & 22 Inch)	\$500	N/A
20 & 22 Inch Wheels		
12 - 35 months.....	\$2,000	N/A
36 - 48 months.....	\$1,500	N/A
Power Sunroof.....	N/A	\$800
Rear Spoiler.....	\$150	N/A
Running Boards.....	\$250	N/A
Tubular Step Products.....	\$325	N/A

New Cadillac Models Only		
Options	OEM Accessories	Non-OEM Accessories
Chrome Wheels..... (except 20 & 22 Inch)	\$795	N/A
20 & 22 Inch Wheels		
12 - 35 months.....	\$2,000	N/A
36 - 48 months.....	\$1,500	N/A
Power Astro Roof.....	N/A	\$800
Rear Spoiler.....	\$150	N/A
Running Boards.....	\$250	N/A
Tubular Step Products.....	\$325	N/A

## Conversions

Only conversions completed by approved SVM upfitters are allowed. All conversion packages must be approved locally and be supported by a manufacturer's invoice detailing all options. The invoice must show net invoice cost to the dealer (i.e., dealer cost is net of after-sale rebates and/or upfitter incentives). The conversion package will be treated as a dealer installed option. The package may be residualized at 100% of dealer cost. The applicable deductions for converted units are listed under the standard residual for each eligible new model. **Only those new models with conversion deductions are eligible for residualization.** If applicable, deductions for *Manual Transmission* and/or *without Air Conditioning* must be added to the deduction for conversion and the total subtracted from the standard residual when determining the appropriate residual percentage.

## Dealer Options That Void Warranties

Ally will not lease vehicles with options that void manufacturer's warranty.

## OEM Accessories

Automotive equipment that is produced or approved by the Original Equipment Manufacturer (OEM).

## Commercial Use Transactions

Residuals in this guidebook (excluding the Light Duty Commercial Sections) reflect percentages/values of vehicles based on personal use. Therefore, Ally may evaluate each commercial transaction for potential excess wear and tear or mileage-related depreciation and may adjust residuals downward accordingly. Light Duty commercial vehicles are **not** eligible for the Low Mileage Program or the Ultra Low Mileage Program.

## Light Duty Commercial Transactions

The residual value percentages depicted in the Light Duty Commercial Vehicle Section apply to select new Cab and Chassis and Cutaway/High Cube transactions. The standard mileage is 15,000 miles per year. Residuals for vehicles to be driven in excess of 15,000 miles per year must be reduced at the rate of 15¢ per excess mile. Light duty commercial vehicles are **not** eligible for the Low Mileage Program or the Ultra Low Mileage Program.

## Upfitting

Upfitting will be treated as dealer installed options that add value and should be included on Line 3 of the Leasing Worksheet at no more than 115% (Light Duty) of dealer cost (i.e., dealer cost is net of after-sale rebates or upfitter incentives). This must be approved locally and be supported by an invoice from the Body Manufacturer. The specification of the Cab and Chassis must meet or exceed the requirements necessary for the installed upfit for a particular use. For any upfit not identified on this page, dealers should contact the Ally Commercial Services Group (CSG) to determine eligibility.

The following upgrades to the Cab and Chassis are eligible:

1. Van Body
2. Stake Bed
3. Flat Bed
4. Utility Body
5. Snow Plows \* (Light Duty only)
6. Dump Body \* (On Highway only)

\* Contact the Ally Commercial Services Group (CSG) for restrictions.

## Insurance Requirements – SmartLease

Before a vehicle is delivered, the dealer must verify the following:

### Public Liability Insurance – Minimum Coverage

- \$100,000 Bodily Injury - per person
- \$300,000 Bodily Injury - per occurrence
- \$50,000 Property Damage - per occurrence

### Commercial Use Vehicles over 10,000 GVW

- \$1,000,000 Umbrella Coverage PLUS minimums shown above or
- \$1,000,000 Combined Single Limit for Bodily Injury and Property Damage - per occurrence

### Physical Damage Insurance – Maximum Deductibles

Collision Deductible

- \$1,000.00 Passenger Cars/Light Duty Trucks

Comprehensive Deductible

- \$1,000.00 Passenger Cars/Light Duty Trucks

### Commercial Use Vehicles over 10,000 GVW

Physical Damage Deductible

- \$1,000.00

Unless instructed otherwise by the local Ally office, Ally must be named as additional insured on the public liability insurance and as loss payee on the physical damage insurance.

## Lease Assignment

The only valid assignments that are accepted are Ally Financial, Ally Bank, Ally Capital or Ally Bank Corp. The decision notification will indicate which entity should be used for assignment of the SmartLease. Check the box in the assignment section of the SmartLease agreement and fill in the assignee as follows:

Ally Financial	Ally Bank
<input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Financial.	<input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Bank.
Ally Capital	Ally Bank Corp.
<input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Capital.	<input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Bank Corp.

## Loss Payee and Additional Insured

Based on the lease assignment designation, record the loss payee and additional insured as appropriate:

Entity	Designation	Address
Ally Financial	Ally Financial and its successors and assigns	P.O. Box 618 Minneapolis, MN 55440-0618
Ally Bank	Ally Bank and its successors and assigns	
Ally Bank Corp.		
Ally Capital	Ally Capital and its successors and assigns	

## Title/Lien Filing

Titling and lien filing requirements in both V.A.U.L.Trust States and NON-V.A.U.L.Trust States can be found in the Lease Agreement Processing section of the Dealer Guide to Doing Business with Ally.

## Lease Agreement Packages

Forward completed lease agreement packages directly to the Contract Processing Center as noted below:

Delivery Method	Address	Fax Number
FedEx (excludes FedEx Ground)	Ally Financial Suite 2070 4054 Willow Lake Blvd. Memphis, TN 38153	877-709-6084
All Others (UPS, USPS, etc)	Ally Financial Suite 2070 3268 Progress Way Wilmington, OH 45177	877-709-6084

## SmartLease Payment Factors

SmartLease payment factors for selected terms and rates are provided to assist in the calculation of SmartLease payments. To calculate the payment, locate the factors for the appropriate term and rate and apply these factors to the net capitalized cost and residual value, as shown in the following example:

Payment Calculation: 36 Months – 3.25% Rate	
Net Cap Cost X Net Cap Cost Factor = Net Cap Cost Payment	
\$30,000 X 0.0291127 = \$873.38	
Residual Value X Residual Factor = Residual Value Credit	
\$13,800 X 0.0263403 = \$363.50	
Net Cap Cost Payment – Residual Value Credit = Monthly Payment	
<b>\$873.38 – \$363.50 = \$509.88</b>	

SmartLease payment factors are provided in the table below (see pages 6-8).

# SMARTLEASE PAYMENT FACTORS

TEXT

12 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
1.50%	0.0839071	0.0825554
1.80%	0.0840220	0.0824007
1.90%	0.0840604	0.0823491
2.00%	0.0840987	0.0822976
2.10%	0.0841370	0.0822462
2.30%	0.0842138	0.0821433
2.40%	0.0842521	0.0820919
2.50%	0.0842905	0.0820406
2.90%	0.0844441	0.0818355
3.00%	0.0844825	0.0817843
3.40%	0.0846362	0.0815797
3.50%	0.0846747	0.0815287
3.90%	0.0848285	0.0813248
4.00%	0.0848670	0.0812738
4.25%	0.0849633	0.0811467
4.40%	0.0850210	0.0810705
4.50%	0.0850595	0.0810197
4.90%	0.0852137	0.0808170
5.00%	0.0852523	0.0807664
5.75%	0.0855417	0.0803877
5.80%	0.0855610	0.0803625
5.90%	0.0855996	0.0803121
6.00%	0.0856382	0.0802618
6.50%	0.0858315	0.0800106
6.75%	0.0859282	0.0798853
7.00%	0.0860249	0.0797602
7.25%	0.0861217	0.0796352
7.50%	0.0862186	0.0795104
7.30%	0.0861411	0.0796102
7.40%	0.0861798	0.0795603
8.00%	0.0864123	0.0792614
8.15%	0.0864705	0.0791869
8.25%	0.0865093	0.0791372
8.50%	0.0866063	0.0790131
8.75%	0.0867034	0.0788893
8.90%	0.0867616	0.0788150
9.00%	0.0868005	0.0787656
9.65%	0.0870531	0.0784448
9.75%	0.0870920	0.0783956
10.00%	0.0871893	0.0782726
10.25%	0.0872866	0.0781498
10.50%	0.0873840	0.0780272
10.75%	0.0874814	0.0779047
11.00%	0.0875789	0.0777824
11.25%	0.0876763	0.0776604
11.50%	0.0877739	0.0775384
11.75%	0.0878715	0.0774167
12.00%	0.0879691	0.0772952

24 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
1.50%	0.0422680	0.0409683
1.80%	0.0423888	0.0408298
1.90%	0.0424291	0.0407837
2.00%	0.0424695	0.0407377
2.10%	0.0425098	0.0406917
2.30%	0.0425906	0.0405998
2.40%	0.0426310	0.0405539
2.50%	0.0426715	0.0405081
2.90%	0.0428335	0.0403252
3.00%	0.0428740	0.0402796
3.40%	0.0430364	0.0400975
3.50%	0.0430771	0.0400521
3.90%	0.0432399	0.0398708
4.00%	0.0432807	0.0398256
4.25%	0.0433826	0.0397128
4.40%	0.0434439	0.0396452
4.50%	0.0434847	0.0396003
4.90%	0.0436484	0.0394207
5.00%	0.0436894	0.0393759
5.75%	0.0439972	0.0390413
5.80%	0.0440178	0.0390191
5.90%	0.0440589	0.0389747
6.00%	0.0441001	0.0389303
6.50%	0.0443063	0.0387091
6.75%	0.0444095	0.0385989
7.00%	0.0445129	0.0384889
7.25%	0.0446164	0.0383792
7.50%	0.0447201	0.0382697
7.30%	0.0446372	0.0383573
7.40%	0.0446786	0.0383135
8.00%	0.0449278	0.0380516
8.15%	0.0449902	0.0379863
8.25%	0.0450318	0.0379429
8.50%	0.0451360	0.0378345
8.75%	0.0452402	0.0377263
8.90%	0.0453029	0.0376615
9.00%	0.0453447	0.0376184
9.65%	0.0456167	0.0373389
9.75%	0.0456586	0.0372961
10.00%	0.0457636	0.0371892
10.25%	0.0458686	0.0370825
10.50%	0.0459738	0.0369761
10.75%	0.0460791	0.0368700
11.00%	0.0461845	0.0367641
11.25%	0.0462900	0.0366584
11.50%	0.0463957	0.0365530
11.75%	0.0465015	0.0364479
12.00%	0.0466074	0.0363430

27 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
1.50%	0.0376416	0.0363478
1.80%	0.0377632	0.0362112
1.90%	0.0378038	0.0361657
2.00%	0.0378444	0.0361203
2.10%	0.0378850	0.0360749
2.30%	0.0379663	0.0359844
2.40%	0.0380070	0.0359392
2.50%	0.0380478	0.0358940
2.90%	0.0382109	0.0357137
3.00%	0.0382517	0.0356688
3.40%	0.0384153	0.0354895
3.50%	0.0384563	0.0354447
3.90%	0.0386204	0.0352663
4.00%	0.0386615	0.0352218
4.25%	0.0387643	0.0351108
4.40%	0.0388261	0.0350443
4.50%	0.0388673	0.0350000
4.90%	0.0390323	0.0348234
5.00%	0.0390736	0.0347794
5.75%	0.0393843	0.0344504
5.80%	0.0394051	0.0344286
5.90%	0.0394466	0.0343850
6.00%	0.0394882	0.0343414
6.50%	0.0396964	0.0341241
6.75%	0.0398007	0.0340158
7.00%	0.0399052	0.0339079
7.25%	0.0400098	0.0338002
7.50%	0.0401145	0.0336928
7.30%	0.0400307	0.0337787
7.40%	0.0400726	0.0337357
8.00%	0.0403245	0.0334788
8.15%	0.0403876	0.0334148
8.25%	0.0404297	0.0333722
8.50%	0.0405350	0.0332659
8.75%	0.0406405	0.0331598
8.90%	0.0407039	0.0330964
9.00%	0.0407462	0.0330541
9.65%	0.0410215	0.0327804
9.75%	0.0410640	0.0327385
10.00%	0.0411702	0.0326338
10.25%	0.0412766	0.0325294
10.50%	0.0413831	0.0324253
10.75%	0.0414898	0.0323214
11.00%	0.0415966	0.0322178
11.25%	0.0417035	0.0321145
11.50%	0.0418106	0.0320115
11.75%	0.0419179	0.0319087
12.00%	0.0420253	0.0318062

# SMARTLEASE PAYMENT FACTORS

TEXT

30 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
0.45%	0.0335149	0.0331276
1.75%	0.0340425	0.0325388
1.90%	0.0341036	0.0324714
2.00%	0.0341445	0.0324265
2.50%	0.0343490	0.0322029
2.60%	0.0343900	0.0321583
2.70%	0.0344310	0.0321138
2.75%	0.0344515	0.0320915
3.10%	0.0345953	0.0319361
3.90%	0.0349253	0.0315832
3.95%	0.0349460	0.0315612
4.00%	0.0349667	0.0315393
4.25%	0.0350702	0.0314298
4.65%	0.0352363	0.0312551
4.75%	0.0352779	0.0312116
4.90%	0.0353403	0.0311464
5.00%	0.0353819	0.0311030
5.18%	0.0354570	0.0310249
5.50%	0.0355906	0.0308866
5.75%	0.0356952	0.0307789
5.90%	0.0357580	0.0307144
6.00%	0.0357999	0.0306714
6.40%	0.0359679	0.0305002
6.48%	0.0360015	0.0304660
6.50%	0.0360099	0.0304575
6.65%	0.0360731	0.0303935
6.75%	0.0361152	0.0303509
6.90%	0.0361784	0.0302872
7.00%	0.0362206	0.0302447
7.25%	0.0363262	0.0301387
7.40%	0.0363897	0.0300753
7.50%	0.0364320	0.0300331
7.65%	0.0364955	0.0299699
7.75%	0.0365379	0.0299278
8.15%	0.0367078	0.0297598
8.25%	0.0367503	0.0297179
8.65%	0.0369207	0.0295509
8.75%	0.0369634	0.0295093
8.90%	0.0370274	0.0294469
9.00%	0.0370701	0.0294054
9.15%	0.0371343	0.0293432
9.25%	0.0371771	0.0293018
9.50%	0.0372842	0.0291986
9.65%	0.0373485	0.0291367
9.75%	0.0373915	0.0290956
10.00%	0.0374989	0.0289928
10.25%	0.0376065	0.0288904
10.50%	0.0377143	0.0287883

36 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
0.45%	0.0279604	0.0275752
1.75%	0.0284920	0.0269964
1.90%	0.0285537	0.0269303
2.00%	0.0285949	0.0268862
2.50%	0.0288014	0.0266668
2.60%	0.0288428	0.0266231
2.70%	0.0288842	0.0265794
2.75%	0.0289049	0.0265576
3.10%	0.0290503	0.0264054
3.90%	0.0293840	0.0260599
3.95%	0.0294050	0.0260384
4.00%	0.0294259	0.0260169
4.25%	0.0295307	0.0259098
4.65%	0.0296989	0.0257391
4.75%	0.0297411	0.0256966
4.90%	0.0298043	0.0256329
5.00%	0.0298465	0.0255905
5.18%	0.0299226	0.0255144
5.50%	0.0300581	0.0253794
5.75%	0.0301643	0.0252743
5.90%	0.0302280	0.0252115
6.00%	0.0302706	0.0251696
6.40%	0.0304412	0.0250028
6.48%	0.0304753	0.0249695
6.50%	0.0304839	0.0249612
6.65%	0.0305480	0.0248989
6.75%	0.0305908	0.0248575
6.90%	0.0306551	0.0247954
7.00%	0.0306980	0.0247541
7.25%	0.0308054	0.0246511
7.40%	0.0308699	0.0245894
7.50%	0.0309130	0.0245484
7.65%	0.0309777	0.0244870
7.75%	0.0310208	0.0244460
8.15%	0.0311938	0.0242830
8.25%	0.0312371	0.0242423
8.65%	0.0314107	0.0240803
8.75%	0.0314542	0.0240400
8.90%	0.0315194	0.0239795
9.00%	0.0315630	0.0239393
9.15%	0.0316284	0.0238790
9.25%	0.0316721	0.0238389
9.50%	0.0317813	0.0237389
9.65%	0.0318470	0.0236791
9.75%	0.0318908	0.0236392
10.00%	0.0320005	0.0235399
10.25%	0.0321104	0.0234409
10.50%	0.0322205	0.0233422

39 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
0.45%	0.0258241	0.0254397
1.75%	0.0263574	0.0248649
1.90%	0.0264193	0.0247992
2.00%	0.0264606	0.0247555
2.50%	0.0266679	0.0245378
2.60%	0.0267095	0.0244944
2.70%	0.0267511	0.0244511
2.75%	0.0267719	0.0244295
3.10%	0.0269179	0.0242785
3.90%	0.0272534	0.0239361
3.95%	0.0272744	0.0239148
4.00%	0.0272955	0.0238936
4.25%	0.0274009	0.0237875
4.65%	0.0275700	0.0236185
4.75%	0.0276124	0.0235764
4.90%	0.0276761	0.0235133
5.00%	0.0277185	0.0234714
5.18%	0.0277951	0.0233960
5.50%	0.0279315	0.0232624
5.75%	0.0280383	0.0231585
5.90%	0.0281025	0.0230963
6.00%	0.0281453	0.0230549
6.40%	0.0283171	0.0228900
6.48%	0.0283515	0.0228571
6.50%	0.0283602	0.0228489
6.65%	0.0284248	0.0227874
6.75%	0.0284679	0.0227464
6.90%	0.0285327	0.0226851
7.00%	0.0285759	0.0226443
7.25%	0.0286841	0.0225425
7.40%	0.0287491	0.0224816
7.50%	0.0287926	0.0224411
7.65%	0.0288577	0.0223804
7.75%	0.0289012	0.0223401
8.15%	0.0290756	0.0221791
8.25%	0.0291193	0.0221390
8.65%	0.0292944	0.0219792
8.75%	0.0293382	0.0219394
8.90%	0.0294041	0.0218798
9.00%	0.0294481	0.0218401
9.15%	0.0295141	0.0217807
9.25%	0.0295581	0.0217412
9.50%	0.0296684	0.0216426
9.65%	0.0297347	0.0215836
9.75%	0.0297789	0.0215444
10.00%	0.0298897	0.0214465
10.25%	0.0300006	0.0213490
10.50%	0.0301118	0.0212518

# SMARTLEASE PAYMENT FACTORS

TEXT

48 MONTHS			60 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR	LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
0.45%	0.0210174	0.0206348	0.45%	0.0168517	0.0164706
1.75%	0.0215548	0.0200693	1.75%	0.0173932	0.0159138
1.90%	0.0216173	0.0200048	1.90%	0.0174564	0.0158505
2.00%	0.0216590	0.0199619	2.00%	0.0174986	0.0158084
2.50%	0.0218685	0.0197483	2.50%	0.0177105	0.0155990
2.60%	0.0219105	0.0197058	2.60%	0.0177530	0.0155573
2.70%	0.0219526	0.0196634	2.70%	0.0177956	0.0155158
2.75%	0.0219737	0.0196422	2.75%	0.0178170	0.0154950
3.10%	0.0221214	0.0194944	3.10%	0.0179667	0.0153504
3.90%	0.0224613	0.0191596	3.90%	0.0183119	0.0150236
3.95%	0.0224827	0.0191388	3.95%	0.0183336	0.0150034
4.00%	0.0225040	0.0191181	4.00%	0.0183553	0.0149831
4.25%	0.0226110	0.0190145	4.25%	0.0184642	0.0148823
4.65%	0.0227828	0.0188497	4.65%	0.0186391	0.0147220
4.75%	0.0228259	0.0188087	4.75%	0.0186830	0.0146821
4.90%	0.0228906	0.0187473	4.90%	0.0187489	0.0146225
5.00%	0.0229337	0.0187064	5.00%	0.0187929	0.0145828
5.18%	0.0230116	0.0186330	5.18%	0.0188723	0.0145116
5.40%	0.0231069	0.0185437	5.40%	0.0189697	0.0144249
5.50%	0.0231504	0.0185031	5.50%	0.0190140	0.0143857
5.75%	0.0232591	0.0184021	5.75%	0.0191251	0.0142878
5.90%	0.0233245	0.0183417	5.90%	0.0191920	0.0142294
6.00%	0.0233682	0.0183016	6.00%	0.0192366	0.0141905
6.40%	0.0235433	0.0181415	6.40%	0.0194158	0.0140359
6.48%	0.0235784	0.0181096	6.48%	0.0194517	0.0140051
6.50%	0.0235872	0.0181017	6.50%	0.0194607	0.0139974
6.65%	0.0236531	0.0180420	6.65%	0.0195283	0.0139399
6.75%	0.0236971	0.0180023	6.75%	0.0195734	0.0139016
6.90%	0.0237632	0.0179429	6.90%	0.0196411	0.0138444
7.00%	0.0238074	0.0179034	7.00%	0.0196864	0.0138063
7.40%	0.0239844	0.0177461	7.00%	0.0196864	0.0138063
7.50%	0.0240287	0.0177069	7.50%	0.0199135	0.0136172
7.65%	0.0240954	0.0176482	7.65%	0.0199819	0.0135609
7.75%	0.0241398	0.0176092	7.75%	0.0200276	0.0135234
8.15%	0.0243182	0.0174538	8.15%	0.0202110	0.0133743
8.25%	0.0243629	0.0174152	8.25%	0.0202570	0.0133372
8.65%	0.0245423	0.0172611	8.65%	0.0204416	0.0131897
8.75%	0.0245872	0.0172228	8.75%	0.0204878	0.0131531
8.90%	0.0246547	0.0171654	8.90%	0.0205574	0.0130982
9.00%	0.0246998	0.0171272	9.00%	0.0206038	0.0130617
9.15%	0.0247675	0.0170700	9.15%	0.0206736	0.0130071
9.25%	0.0248127	0.0170320	9.25%	0.0207202	0.0129708
9.50%	0.0249258	0.0169372	9.50%	0.0208369	0.0128804
9.65%	0.0249938	0.0168806	9.65%	0.0209071	0.0128265
9.75%	0.0250392	0.0168429	9.75%	0.0209540	0.0127906



## GM LIGHT DUTY COMMERCIAL VEHICLES

The residual value percentages depicted below in the Light Duty Commercial Vehicle Section apply to new Cab and Chassis and Cutaway/High Cube transactions. The standard mileage is 15,000 miles per year. Residuals for vehicles to be driven in excess of 15,000 miles per year must be reduced at the rate of \$0.15 per excess mile. Light duty commercial vehicles are **not** eligible for the Low Mileage Program or the Ultra Low Mileage Program.

### 2012 New GM Light Duty Commercial Vehicles

CHEVROLET CUTAWAY/HIGH CUBE						
EXPRESS CARGO VAN	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500	37	35	33	30	28	25
3dr Van 2500 135wb	36	34	32	28	26	23
3dr Van 2500 155wb	34	32	30	27	25	22
3dr Van 3500 135wb	34	32	30	27	25	21
3dr Van 3500 155wb (-ZP3)	33	31	29	26	24	21
3500 Cutaway	33	31	29	26	24	21
deduct with Conversion	4	4	4	4	4	4
EXPRESS CARGO VAN AWD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500	37	35	33	30	28	25
deduct with Conversion	4	4	4	4	4	4
EXPRESS PASSENGER	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500 LS	32	30	29	26	24	20
3dr Van 1500 LT	34	32	30	27	25	22
3dr Van 2500 LS	30	28	27	24	22	19
3dr Van 2500 LT	31	29	28	25	23	20
3dr Van 3500 135wb 1LS	29	27	26	23	22	19
3dr Van 3500 135wb LT	30	28	27	24	22	19
3dr Van 3500 155wb 1LS (-ZP3)	28	26	25	22	21	18
3dr Van 3500 155wb LT (-ZP3)	29	27	26	24	22	19
3dr Van 3500 135wb 2LS	28	26	24	21	20	18
3dr Van 3500 135wb 2LT	28	26	25	23	22	19
3dr Van 3500 155wb 2LS (-ZP3)	26	24	23	20	19	17
3dr Van 3500 155wb 2LT (-ZP3)	29	27	26	23	22	19
deduct with Conversion	4	4	4	4	4	4
EXPRESS PASSENGER AWD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500 LS	33	31	30	27	25	21
3dr Van 1500 LT	35	33	31	28	26	22
deduct with Conversion	4	4	4	4	4	4

### 2012 New GM Light Duty Commercial Vehicles

CHEVROLET CAB AND CHASSIS						
SILVERADO 1500 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	40	38	37	34	32	29
Reg Cab LT	39	37	35	32	30	27
Ext Cab Work Truck	43	41	39	36	34	31
Ext Cab LS	45	43	41	38	36	32
Ext Cab LT	45	43	41	38	36	32
Ext Cab LTZ	43	41	39	36	34	30
Crew Cab Work Truck	45	43	41	38	36	32
Crew Cab LS	47	45	43	39	37	33
Crew Cab LT	47	45	43	40	38	34
Crew Cab LTZ	44	42	40	37	35	31
SILVERADO 1500 HYBRID 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Crew Cab 1HY	52	49	47	43	41	35
Crew Cab 2HY	50	48	46	42	40	35
SILVERADO 2500HD 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	39	37	36	33	31	28
Reg Cab LT	41	39	37	34	32	29
Ext Cab Work Truck	44	42	40	37	35	32
Ext Cab LT	46	44	42	38	36	32
Ext Cab LTZ	45	43	41	38	36	32
Crew Cab Work Truck	50	48	46	42	40	36
Crew Cab LT	55	52	50	46	44	39
Crew Cab LTZ	49	47	45	42	40	35
SILVERADO 3500HD 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	43	41	39	36	34	31
Reg Cab LT	42	40	38	35	33	30
Ext Cab Work Truck	49	47	45	41	39	35
Ext Cab LT	48	46	44	40	38	34
Ext Cab LTZ	48	46	44	40	38	34
Crew Cab Work Truck	51	49	47	43	41	36
Crew Cab LT	50	48	46	42	40	36
Crew Cab LTZ	49	47	45	41	39	35

## 2012 New GM Light Duty Commercial Vehicles

CHEVROLET CAB AND CHASSIS						
SILVERADO 1500 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	46	44	42	39	37	33
Reg Cab LT	44	42	40	37	35	31
Ext Cab Work Truck	48	46	44	40	38	34
Ext Cab LS	50	48	46	42	40	35
Ext Cab LT	49	47	45	42	40	35
Ext Cab LTZ	47	45	43	40	38	34
Crew Cab Work Truck	48	46	44	41	39	34
Crew Cab LS	51	49	47	43	41	36
Crew Cab LT	51	49	47	43	41	36
Crew Cab LTZ	49	47	45	41	39	35
SILVERADO 1500 HYBRID 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Crew Cab 1HY	55	52	50	46	44	38
Crew Cab 2HY	54	51	49	44	42	37
SILVERADO 2500HD 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	45	43	41	38	36	32
Reg Cab LT	47	45	43	40	38	33
Ext Cab Work Truck	50	48	46	42	40	35
Ext Cab LT	49	47	45	41	39	35
Ext Cab LTZ	50	48	46	42	40	36
Crew Cab Work Truck	55	52	50	46	44	39
Crew Cab LT	53	51	49	45	43	38
Crew Cab LTZ	51	49	47	43	41	37
SILVERADO 3500HD 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	50	48	46	42	40	35
Reg Cab LT	51	49	47	43	41	37
Ext Cab Work Truck	53	51	49	45	43	38
Ext Cab LT	53	51	49	45	43	38
Ext Cab LTZ	51	49	47	43	41	36
Crew Cab Work Truck	56	54	52	48	46	40
Crew Cab LT	54	51	49	45	43	38
Crew Cab LTZ	52	50	48	44	42	37

GMC CUTAWAY/HIGH CUBE						
SAVANA CARGO VAN	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500	37	35	33	30	28	25
3dr Van 2500 135wb	35	33	31	28	26	23
3dr Van 2500 155wb	34	32	30	27	25	22
3dr Van 3500 135wb	34	32	31	28	26	22
3dr Van 3500 155wb (-ZP3)	34	32	31	28	26	22
3500 Cutaway	34	32	31	28	26	22
deduct with Conversion	4	4	4	4	4	4

## 2012 New GM Light Duty Commercial Vehicles

GMC CUTAWAY/HIGH CUBE						
SAVANA CARGO VAN AWD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500	36	34	32	28	26	23
deduct with Conversion	4	4	4	4	4	4
SAVANA PASSENGER	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500 LS	32	30	29	26	24	20
3dr Van 1500 LT	33	31	30	27	25	22
3dr Van 2500 LS	33	31	30	27	25	21
3dr Van 2500 LT	33	31	30	27	25	21
3dr Van 3500 135wb 1LS	30	28	27	24	22	19
3dr Van 3500 135wb 1LT	31	29	28	25	23	20
3dr Van 3500 135wb 2LS	28	26	25	23	22	19
3dr Van 3500 135wb 2LT	28	26	25	23	22	19
3dr Van 3500 155wb 1LS (-ZP3)	34	32	30	27	25	22
3dr Van 3500 155wb 1LT (-ZP3)	36	34	32	28	26	23
3dr Van 3500 155wb 2LS (-ZP3)	28	26	25	23	22	19
3dr Van 3500 155wb 2LT (-ZP3)	31	29	28	25	23	20
deduct with Conversion	4	4	4	4	4	4
SAVANA PASSENGER AWD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500 LS	33	31	29	26	24	21
3dr Van 1500 LT	34	32	31	28	26	22
deduct with Conversion	4	4	4	4	4	4

GMC CAB AND CHASSIS						
SIERRA 1500 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	42	40	38	35	33	29
Reg Cab SLE	39	37	35	32	30	27
Ext Cab Work Truck	45	43	41	37	35	31
Ext Cab SL	46	44	42	38	36	32
Ext Cab SLE	44	42	40	37	35	31
Ext Cab SLT	43	41	39	36	34	30
Crew Cab Work Truck	47	45	43	39	37	33
Crew Cab SL	48	46	44	40	38	34
Crew Cab SLE	47	45	43	39	37	33
Crew Cab SLT	45	43	41	37	35	31
SIERRA 1500 DENALI 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Crew Cab	45	43	41	38	36	32
SIERRA 1500 HYBRID 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Crew Cab 3HA	52	49	47	42	40	35
Crew Cab 3HB	51	48	46	42	40	34

## 2012 New GM Light Duty Commercial Vehicles

GMC CAB AND CHASSIS							
SIERRA 2500HD 2WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab Work Truck	41	39	37	34	32	28
	Reg Cab SLE	43	41	39	35	33	30
	Ext Cab Work Truck	46	44	42	38	36	32
	Ext Cab SLE	45	43	41	38	36	32
	Ext Cab SLT	45	43	41	38	36	32
	Crew Cab Work Truck	52	49	47	43	41	36
	Crew Cab SLE	55	52	50	46	44	38
	Crew Cab SLT	50	48	46	42	40	35
SIERRA 2500HD DENALI 2WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Crew Cab	51	49	47	43	41	36
SIERRA 3500HD 2WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab Work Truck	45	43	41	37	35	31
	Reg Cab SLE	46	44	42	38	36	32
	Ext Cab Work Truck	50	48	46	42	40	35
	Ext Cab SLE	48	46	44	40	38	34
	Ext Cab SLT	48	46	44	40	38	34
	Crew Cab Work Truck	54	51	49	45	43	38
	Crew Cab SLE	50	48	46	42	40	35
	Crew Cab SLT	49	47	45	41	39	35
SIERRA 3500HD DENALI 2WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Crew Cab	61	58	56	52	50	44
SIERRA 1500 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab Work Truck	48	46	44	40	38	33
	Reg Cab SLE	45	43	41	37	35	31
	Ext Cab Work Truck	50	48	46	42	40	35
	Ext Cab SL	52	49	47	43	41	36
	Ext Cab SLE	51	49	47	43	41	36
	Ext Cab SLT	48	46	44	40	38	34
	Crew Cab Work Truck	52	49	47	43	41	36
	Crew Cab SL	53	51	49	45	43	37
	Crew Cab SLE	51	49	47	43	41	36
	Crew Cab SLT	49	47	45	41	39	34
SIERRA 1500 DENALI 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Crew Cab	49	47	45	41	39	34
SIERRA 1500 HYBRID 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Crew Cab 3HA	56	53	51	46	44	38
	Crew Cab 3HB	55	52	50	45	43	37

## 2012 New GM Light Duty Commercial Vehicles

GMC CAB AND CHASSIS							
SIERRA 2500HD 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab Work Truck	47	45	43	39	37	33
	Reg Cab SLE	48	46	44	40	38	33
	Ext Cab Work Truck	50	48	46	42	40	35
	Ext Cab SLE	48	46	44	40	38	34
	Ext Cab SLT	46	44	42	38	36	32
	Crew Cab Work Truck	56	53	51	47	45	39
	Crew Cab SLE	53	51	49	45	43	37
	Crew Cab SLT	52	50	48	44	42	37
SIERRA 2500HD DENALI 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Crew Cab	53	51	49	45	43	38
SIERRA 3500HD 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab Work Truck	52	49	47	43	41	36
	Reg Cab SLE	52	49	47	43	41	36
	Ext Cab Work Truck	55	52	50	46	44	38
	Ext Cab SLE	53	50	48	44	42	37
	Ext Cab SLT	52	49	47	43	41	37
	Crew Cab Work Truck	58	55	53	48	46	41
	Crew Cab SLE	53	50	48	44	42	37
	Crew Cab SLT	53	50	48	44	42	37
SIERRA 3500HD DENALI 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Crew Cab	55	52	50	46	44	39

## 2011 New GM Light Duty Commercial Vehicles

CHEVROLET CUTAWAY/HIGH CUBE						
EXPRESS CARGO VAN	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500	28	26	25	22	21	18
3dr Van 2500 135wb	28	26	25	22	21	18
3dr Van 2500 155wb	26	24	23	20	19	17
3dr Van 3500 135wb	26	24	23	20	19	16
3dr Van 3500 155wb (-ZP3)	26	24	23	20	19	16
3500 Cutaway	26	24	23	20	19	16
deduct with Conversion	4	4	4	4	4	4
EXPRESS CARGO VAN AWD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500	26	24	23	20	19	17
deduct with Conversion	4	4	4	4	4	4
EXPRESS PASSENGER	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500 LS	24	22	21	19	18	15
3dr Van 1500 LT	27	25	24	21	20	18
3dr Van 2500 LS	27	25	24	21	20	17
3dr Van 2500 LT	29	27	26	23	22	19
3dr Van 3500 135wb 1LS	27	25	24	21	20	17
3dr Van 3500 135wb LT	27	25	24	21	20	18
3dr Van 3500 155wb 1LS (-ZP3)	26	24	23	20	19	16
3dr Van 3500 155wb LT (-ZP3)	27	25	24	21	20	18
3dr Van 3500 135wb 2LS	24	22	21	19	18	16
3dr Van 3500 135wb 2LT	27	25	24	21	20	17
3dr Van 3500 155wb 2LS (-ZP3)	26	24	23	20	19	16
3dr Van 3500 155wb 2LT (-ZP3)	27	25	24	21	20	17
deduct with Conversion	4	4	4	4	4	4
EXPRESS PASSENGER AWD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500 LS	27	25	24	21	20	17
3dr Van 1500 LT	29	27	26	23	22	19
deduct with Conversion	4	4	4	4	4	4

CHEVROLET CAB AND CHASSIS						
SILVERADO 1500 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	34	32	31	29	27	24
Reg Cab LT	34	32	31	29	27	24
Ext Cab Work Truck	35	33	32	30	28	25
Ext Cab LS	39	37	36	33	31	28
Ext Cab LT	38	36	35	32	30	27
Ext Cab LTZ	38	36	35	32	30	27
Crew Cab Work Truck	37	35	34	31	29	26
Crew Cab LS	40	38	37	34	32	28
Crew Cab LT	40	38	36	33	31	28
Crew Cab LTZ	37	35	34	31	29	26

## 2011 New GM Light Duty Commercial Vehicles

CHEVROLET CAB AND CHASSIS						
SILVERADO 1500 HYBRID 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Crew Cab 1HY	42	40	38	35	33	29
Crew Cab 2HY	42	40	38	35	33	29
SILVERADO 2500HD 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	33	31	30	27	26	23
Reg Cab LT	36	34	33	30	28	25
Ext Cab Work Truck	36	34	33	30	28	25
Ext Cab LT	38	36	35	32	30	27
Ext Cab LTZ	38	36	35	32	30	27
Crew Cab Work Truck	42	40	38	35	33	30
Crew Cab LT	45	43	41	38	36	32
Crew Cab LTZ	44	42	40	37	35	32
SILVERADO 3500HD 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab SRW Work Truck	33	31	30	28	26	23
Reg Cab DRW Work Truck	33	31	30	28	26	23
Reg Cab SRW LT	37	35	34	31	29	26
Reg Cab DRW LT	36	34	33	30	28	25
Ext Cab SRW Work Truck	38	36	35	32	30	27
Ext Cab DRW Work Truck	38	36	35	32	30	27
Ext Cab SRW LT	40	38	37	34	32	28
Ext Cab DRW LT	39	37	35	32	30	27
Ext Cab SRW LTZ	40	38	37	34	32	29
Ext Cab DRW LTZ	41	39	38	35	33	29
Crew Cab SRW Work Truck	44	42	40	37	35	31
Crew Cab DRW Work Truck	44	42	40	37	35	31
Crew Cab SRW LT	45	43	41	38	36	32
Crew Cab DRW LT	44	42	40	37	35	31
Crew Cab SRW LTZ	44	42	40	37	35	32
Crew Cab DRW LTZ	44	42	40	37	35	32
SILVERADO 1500 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	39	37	36	33	31	28
Reg Cab LT	38	36	35	32	30	27
Ext Cab Work Truck	40	38	37	34	32	28
Ext Cab LS	43	41	39	36	34	30
Ext Cab LT	42	40	38	35	33	30
Ext Cab LTZ	41	39	38	35	33	29
Crew Cab Work Truck	41	39	37	34	32	29
Crew Cab LS	44	42	40	37	35	31
Crew Cab LT	42	40	38	35	33	30
Crew Cab LTZ	41	39	38	35	33	29

**2011 New GM Light Duty Commercial Vehicles**

CHEVROLET CAB AND CHASSIS							
SILVERADO 1500 HYBRID 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Crew Cab 1HY	45	43	41	37	35	31
	Crew Cab 2HY	45	43	41	37	35	31
SILVERADO 2500HD 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab Work Truck	38	36	34	31	30	27
	Reg Cab LT	39	37	36	33	31	28
	Ext Cab Work Truck	40	38	37	34	32	29
	Ext Cab LT	40	38	37	34	32	29
	Ext Cab LTZ	40	38	37	34	32	29
	Crew Cab Work Truck	46	44	42	39	37	33
	Crew Cab LT	46	44	42	39	37	33
	Crew Cab LTZ	45	43	41	38	36	32
SILVERADO 3500HD 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab SRW Work Truck	36	34	33	31	29	26
	Reg Cab DRW Work Truck	36	34	33	30	29	26
	Reg Cab SRW LT	43	41	39	36	34	30
	Reg Cab DRW LT	40	38	37	34	32	29
	Ext Cab SRW Work Truck	42	40	38	35	33	30
	Ext Cab DRW Work Truck	42	40	38	35	33	30
	Ext Cab SRW LT	44	42	40	37	35	31
	Ext Cab DRW LT	42	40	38	35	33	30
	Ext Cab SRW LTZ	43	41	39	36	34	31
	Ext Cab DRW LTZ	43	41	40	37	35	31
	Crew Cab SRW Work Truck	47	45	43	39	37	33
	Crew Cab DRW Work Truck	47	45	43	40	38	33
	Crew Cab SRW LT	48	46	44	40	38	34
	Crew Cab DRW LT	45	43	41	38	36	32
	Crew Cab SRW LTZ	46	44	42	38	36	32
	Crew Cab DRW LTZ	47	45	43	40	38	34

GMC CUTAWAY/HIGH CUBE							
SAVANA CARGO VAN		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	3dr Van 1500	28	26	25	22	21	19
	3dr Van 2500 135wb	28	26	25	22	21	18
	3dr Van 2500 155wb	27	25	24	21	20	17
	3dr Van 3500 135wb	26	24	23	20	19	17
	3dr Van 3500 155wb (-ZP3)	26	24	23	21	20	17
	3500 Cutaway	26	24	23	21	20	17
	deduct with Conversion	4	4	4	4	4	4
SAVANA CARGO VAN AWD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	3dr Van 1500	26	24	23	20	19	17
	deduct with Conversion	4	4	4	4	4	4

**2011 New GM Light Duty Commercial Vehicles**

GMC CUTAWAY/HIGH CUBE							
SAVANA PASSENGER		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	3dr Van 1500 LS	24	22	21	19	18	16
	3dr Van 1500 LT	28	26	25	22	21	18
	3dr Van 2500 LS	28	26	25	22	21	18
	3dr Van 2500 LT	30	28	27	25	23	19
	3dr Van 3500 135wb 1LS	26	24	23	21	20	17
	3dr Van 3500 135wb 1LT	27	25	24	21	20	18
	3dr Van 3500 135wb 2LS	26	24	23	20	19	17
	3dr Van 3500 135wb 2LT	27	25	24	21	20	17
	3dr Van 3500 155wb 1LS (-ZP3)	26	24	23	20	19	17
	3dr Van 3500 155wb 1LT (-ZP3)	28	26	25	22	21	18
	3dr Van 3500 155wb 2LS (-ZP3)	26	24	23	20	19	17
	3dr Van 3500 155wb 2LT (-ZP3)	27	25	24	21	20	18
	deduct with Conversion	4	4	4	4	4	4
SAVANA PASSENGER AWD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	3dr Van 1500 LS	25	23	22	19	18	16
	3dr Van 1500 LT	28	26	25	22	21	18
	deduct with Conversion	4	4	4	4	4	4

GMC CAB AND CHASSIS							
SIERRA 1500 2WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab Work Truck	35	33	32	29	27	24
	Reg Cab SLE	34	32	31	28	26	23
	Ext Cab Work Truck	36	34	33	30	28	25
	Ext Cab SL	38	36	34	31	29	26
	Ext Cab SLE	38	36	35	32	30	26
	Ext Cab SLT	38	36	35	32	30	26
	Crew Cab Work Truck	38	36	35	32	30	26
	Crew Cab SL	41	39	37	34	32	29
	Crew Cab SLE	39	37	36	33	31	27
	Crew Cab SLT	37	35	34	31	29	26
SIERRA 1500 DENALI 2WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Crew Cab	39	37	36	33	31	27
SIERRA 1500 HYBRID 2WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Crew Cab 3HA	42	40	38	34	32	28
	Crew Cab 3HB	42	40	38	35	33	28

## 2011 New GM Light Duty Commercial Vehicles

GMC CAB AND CHASSIS							
SIERRA 2500HD 2WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab Work Truck	33	31	30	27	25	22
	Reg Cab SLE	35	33	32	29	27	24
	Ext Cab Work Truck	36	34	33	30	28	25
	Ext Cab SLE	36	34	33	30	28	25
	Ext Cab SLT	37	35	34	31	29	26
	Crew Cab Work Truck	43	41	39	35	33	30
	Crew Cab SLE	44	42	40	37	35	31
	Crew Cab SLT	44	42	40	36	34	30
SIERRA 2500HD DENALI 2WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Crew Cab	46	44	42	39	37	33
SIERRA 3500HD 2WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab SRW Work Truck	35	33	32	29	27	24
	Reg Cab DRW Work Truck	35	33	32	29	27	24
	Reg Cab SRW SLE	38	36	34	31	29	26
	Reg Cab DRW SLE	36	34	33	30	28	25
	Ext Cab SRW Work Truck	39	37	35	32	30	27
	Ext Cab DRW Work Truck	40	38	36	33	31	27
	Ext Cab SRW SLE	39	37	35	32	30	27
	Ext Cab DRW SLE	38	36	35	32	30	26
	Ext Cab SRW SLT	41	39	37	34	32	28
	Ext Cab DRW SLT	41	39	37	34	32	29
	Crew Cab SRW Work Truck	45	43	41	37	35	31
	Crew Cab DRW Work Truck	45	43	41	38	36	32
	Crew Cab SRW SLE	45	43	41	38	36	32
	Crew Cab DRW SLE	44	42	40	37	35	31
	Crew Cab SRW SLT	44	42	40	37	35	31
	Crew Cab DRW SLT	45	43	41	37	35	31
SIERRA 3500HD DENALI 2WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Crew Cab SRW	47	45	43	40	38	34
	Crew Cab DRW	47	45	43	39	37	33
SIERRA 1500 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab Work Truck	40	38	36	33	31	27
	Reg Cab SLE	37	35	34	31	29	26
	Ext Cab Work Truck	41	39	37	34	32	28
	Ext Cab SL	43	41	39	36	34	30
	Ext Cab SLE	42	40	38	35	33	29
	Ext Cab SLT	42	40	38	35	33	29
	Crew Cab Work Truck	40	38	37	34	32	28
	Crew Cab SL	45	43	41	38	36	31
	Crew Cab SLE	42	40	38	35	33	30
	Crew Cab SLT	41	39	37	34	32	29

## 2011 New GM Light Duty Commercial Vehicles

GMC CAB AND CHASSIS							
SIERRA 1500 DENALI 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Crew Cab	43	41	39	36	34	30
SIERRA 1500 HYBRID 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Crew Cab 3HA	46	44	42	38	36	31
	Crew Cab 3HB	46	44	42	38	36	31
SIERRA 2500HD 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab Work Truck	38	36	34	31	29	26
	Reg Cab SLE	39	37	35	32	30	27
	Ext Cab Work Truck	41	39	37	34	32	28
	Ext Cab SLE	42	40	38	35	33	29
	Ext Cab SLT	40	38	36	33	31	28
	Crew Cab Work Truck	47	45	43	39	37	33
	Crew Cab SLE	45	43	41	38	36	32
	Crew Cab SLT	45	43	41	37	35	31
SIERRA 2500HD DENALI 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Crew Cab	48	46	44	40	38	34
SIERRA 3500HD 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab SRW Work Truck	38	36	34	31	29	26
	Reg Cab DRW Work Truck	38	36	35	32	30	26
	Reg Cab SRW SLE	43	41	39	36	34	30
	Reg Cab DRW SLE	42	40	38	35	33	29
	Ext Cab SRW Work Truck	44	42	40	36	34	30
	Ext Cab DRW Work Truck	45	43	41	37	35	31
	Ext Cab SRW SLE	45	43	41	37	35	31
	Ext Cab DRW SLE	43	41	39	35	33	30
	Ext Cab SRW SLT	44	42	40	36	34	31
	Ext Cab DRW SLT	45	43	41	37	35	31
	Crew Cab SRW Work Truck	48	46	44	40	38	33
	Crew Cab DRW Work Truck	49	46	44	40	38	34
	Crew Cab SRW SLE	49	46	44	40	38	34
	Crew Cab DRW SLE	47	45	43	39	37	33
	Crew Cab SRW SLT	47	45	43	39	37	33
	Crew Cab DRW SLT	47	45	43	39	37	33
SIERRA 3500HD DENALI 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Crew Cab SRW	50	48	46	42	40	35
	Crew Cab DRW	49	47	45	41	39	35

## CHRYSLER LIGHT DUTY COMMERCIAL VEHICLES

The residual value percentages depicted below in the Light Duty Commercial Vehicle Section apply to new Cab and Chassis and Cutaway/High Cube transactions. The standard mileage is 15,000 miles per year. Residuals for vehicles to be driven in excess of 15,000 miles per year must be reduced at the rate of \$0.15 per excess mile. Light duty commercial vehicles are **not** eligible for the Low Mileage Program or the Ultra Low Mileage Program.

### 2012 New Chrysler Light Duty Commercial Vehicles

RAM CAB AND CHASSIS						
RAM 1500 2WD		24 mo	27 mo	30 mo	36 mo	48 mo
Reg Cab ST (&2TA)		42	40	38	35	33
Reg Cab Tradesman (&2TB)		47	45	43	39	37
Reg Cab Express (&2TC)		48	46	44	40	38
Reg Cab SLT (&2TG)		42	40	38	35	33
Reg Cab Outdoorsman (&2TT)		42	40	38	35	33
Reg Cab Sport		41	39	37	34	32
Quad Cab ST (&2TA)		50	48	46	42	40
Quad Cab Express (&2TC)		53	50	48	44	42
Quad Cab SLT (&2TG)		48	46	44	40	38
Quad Cab Lone Star (&2TY)		48	46	44	40	38
Quad Cab Big Horn (&2TZ)		48	46	44	40	38
Quad Cab Outdoorsman (&2TT)		53	50	48	44	42
Quad Cab Sport		45	43	41	37	35
Quad Cab Laramie		47	45	43	39	37
Crew Cab ST (&2TA)		53	50	48	44	42
Crew Cab Express (&2TC)		56	53	51	47	45
Crew Cab SLT (&2TG)		51	49	47	43	41
Crew Cab Lone Star (&2TY)		52	49	47	43	41
Crew Cab Big Horn (&2TZ)		52	49	47	43	41
Crew Cab Outdoorsman (&2TT)		55	52	50	46	44
Crew Cab Sport		48	46	44	40	38
Crew Cab Laramie		50	48	46	42	40
Crew Cab Laramie Longhorn		49	47	45	41	39
RAM 2500 2WD		24 mo	27 mo	30 mo	36 mo	48 mo
Reg Cab ST		42	40	39	36	34
Reg Cab SLT (&2TG)		39	37	36	34	32
Reg Cab Outdoorsman (&2TT)		40	38	37	35	33
Crew Cab ST		47	45	44	42	40
Crew Cab SLT (&2TG)		43	41	40	37	35
Crew Cab Lone Star (&2TY)		42	40	39	37	35
Crew Cab Big Horn (&2TZ)		42	40	39	37	35
Crew Cab Outdoorsman (&2TT)		43	41	40	37	35
Crew Cab Laramie		44	42	41	38	36
Crew Cab Laramie Longhorn		42	40	39	37	35
Mega Cab SLT (&2TG)		46	44	43	41	39
Mega Cab Lone Star (&2TY)		45	43	42	40	38
Mega Cab Big Horn (&2TZ)		45	43	42	40	38
Mega Cab Outdoorsman (&2TT)		47	45	44	41	39
Mega Cab Laramie		46	44	43	41	39
Mega Cab Laramie Longhorn		45	43	42	40	38
deduct w/o AutoTran		2	2	2	2	2

### 2012 New Chrysler Light Duty Commercial Vehicles

RAM CAB AND CHASSIS						
RAM 3500 2WD		24 mo	27 mo	30 mo	36 mo	48 mo
Reg Cab ST (&2TA)		45	43	42	39	37
Reg Cab SLT (&2TG)		43	41	40	37	35
Crew Cab ST (&2TA)		48	46	45	42	40
Crew Cab SLT (&2TG)		45	43	42	39	37
Crew Cab Lone Star (&2TY)		43	41	40	38	36
Crew Cab Big Horn (&2TZ)		43	41	40	38	36
Crew Cab Outdoorsman (&2TT)		45	43	42	40	38
Crew Cab Laramie (&2TH)		46	44	43	41	39
Crew Cab Laramie Longhorn		45	43	42	39	37
Mega Cab SLT (&2TG)		48	46	45	42	40
Mega Cab Lone Star (&2TY)		46	44	43	41	39
Mega Cab Big Horn (&2TZ)		46	44	43	41	39
Mega Cab Outdoorsman (&2TT)		49	47	46	43	41
Mega Cab Laramie		49	47	46	44	42
Mega Cab Laramie Longhorn		47	45	44	42	40
deduct w/o AutoTran		2	2	2	2	2
RAM 1500 4WD		24 mo	27 mo	30 mo	36 mo	48 mo
Reg Cab ST (&2TA)		47	45	43	39	37
Reg Cab Tradesman (&2TB)		50	48	46	42	40
Reg Cab Express (&2TC)		50	48	46	42	40
Reg Cab SLT (&2TG)		46	44	42	38	36
Reg Cab Outdoorsman (&2TT)		44	42	40	37	35
Reg Cab Sport		44	42	40	37	35
Quad Cab ST (&2TA)		53	50	48	44	42
Quad Cab Express (&2TC)		55	52	50	46	44
Quad Cab SLT (&2TG)		50	48	46	42	40
Quad Cab Lone Star (&2TY)		50	48	46	42	40
Quad Cab Big Horn (&2TZ)		50	48	46	42	40
Quad Cab Outdoorsman (&2TT)		55	52	50	45	43
Quad Cab Sport		47	45	43	39	37
Quad Cab Laramie		49	47	45	41	39
Crew Cab ST (&2TA)		57	54	52	47	45
Crew Cab Express (&2TC)		60	57	55	50	48
Crew Cab SLT (&2TG)		55	52	50	45	43
Crew Cab Lone Star (&2TY)		55	52	50	46	44
Crew Cab Big Horn (&2TZ)		56	53	51	46	44
Crew Cab Outdoorsman (&2TT)		58	55	53	49	47
Crew Cab Sport		52	49	47	43	41
Crew Cab Laramie		54	51	49	45	43
Crew Cab Laramie Longhorn		52	49	47	43	41

## 2012 New Chrysler Light Duty Commercial Vehicles

RAM CAB AND CHASSIS							
RAM 2500 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab ST	46	44	43	41	39	34
	Reg Cab SLT (&2TG)	44	42	41	38	36	32
	Reg Cab Outdoorsman (&2TT)	44	42	41	38	36	32
	Crew Cab ST	51	49	48	45	43	37
	Crew Cab SLT (&2TG)	45	43	42	40	38	33
	Crew Cab Lone Star (&2TY)	45	43	42	39	37	33
	Crew Cab Big Horn (&2TZ)	45	43	42	39	37	33
	Crew Cab Outdoorsman (&2TT)	45	43	42	40	38	34
	Crew Cab Laramie	46	44	43	41	39	34
	Crew Cab Laramie Longhorn	45	43	42	39	37	33
	Crew Cab Power Wagon	44	42	41	39	37	32
	Mega Cab SLT (&2TG)	48	46	45	43	41	36
	Mega Cab Lone Star (&2TY)	47	45	44	42	40	35
	Mega Cab Big Horn (&2TZ)	47	45	44	42	40	35
	Mega Cab Outdoorsman (&2TT)	48	46	45	43	41	36
	Mega Cab Laramie	49	47	46	43	41	36
	Mega Cab Laramie Longhorn	46	44	43	41	39	34
	deduct w/o AutoTran	2	2	2	2	2	2
RAM 3500 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab ST (&2TA)	48	46	45	43	41	36
	Reg Cab SLT (&2TG)	46	44	43	40	38	34
	Crew Cab ST (&2TA)	51	49	48	45	43	37
	Crew Cab SLT (&2TG)	47	45	44	42	40	35
	Crew Cab Lone Star (&2TY)	45	43	42	40	38	34
	Crew Cab Big Horn (&2TZ)	45	43	42	40	38	34
	Crew Cab Outdoorsman (&2TT)	49	47	46	43	41	36
	Crew Cab Laramie (&2TH)	49	47	46	43	41	36
	Crew Cab Laramie Longhorn	47	45	44	42	40	35
	Mega Cab SLT (&2TG)	51	49	48	45	43	38
	Mega Cab Lone Star (&2TY)	49	47	46	44	42	36
	Mega Cab Big Horn (&2TZ)	49	47	46	43	41	36
	Mega Cab Outdoorsman (&2TT)	52	50	49	46	44	38
	Mega Cab Laramie	52	50	49	46	44	38
	Mega Cab Laramie Longhorn	50	48	47	44	42	37
	deduct w/o AutoTran (ex Mega Lone Star)	2	2	2	2	2	2



## 2011 New Chrysler Light Duty Commercial Vehicles

RAM CAB AND CHASSIS						
RAM 1500 2WD		24 mo	27 mo	30 mo	36 mo	48 mo
Reg Cab ST (&2TA)		35	33	32	29	24
Reg Cab Tradesman (&2TB)		37	35	33	30	25
Reg Cab Express (&2TC)		39	37	35	32	25
Reg Cab SLT (&2TG)		37	35	33	30	25
Reg Cab Outdoorsman (&2TT)		35	33	32	29	23
Reg Cab Sport		36	34	32	29	24
Quad Cab ST		39	37	35	32	26
Quad Cab SLT (&2TG)		39	37	35	32	26
Quad Cab Lone Star (&2TY)		40	38	36	33	27
Quad Cab Big Horn (&2TZ)		40	38	36	33	27
Quad Cab Outdoorsman (&2TT)		39	37	35	32	26
Quad Cab Sport		38	36	35	32	26
Quad Cab Laramie		37	35	34	31	25
Crew Cab ST		42	40	38	35	29
Crew Cab SLT (&2TG)		41	39	37	33	27
Crew Cab Lone Star (&2TY)		41	39	37	34	28
Crew Cab Big Horn (&2TZ)		41	39	37	34	28
Crew Cab Outdoorsman (&2TT)		40	38	36	33	27
Crew Cab Sport		40	38	36	33	27
Crew Cab Laramie		39	37	35	32	26
Crew Cab Laramie Longhorn		38	36	34	31	25
RAM 2500 2WD		24 mo	27 mo	30 mo	36 mo	48 mo
Reg Cab ST		30	29	28	26	21
Reg Cab SLT (&2TG)		29	28	27	26	21
Reg Cab Outdoorsman (&2TT)		29	28	27	25	21
Crew Cab ST		34	33	32	30	24
Crew Cab SLT (&2TG)		32	31	30	28	23
Crew Cab Lone Star (&2TY)		31	30	29	27	22
Crew Cab Big Horn (&2TZ)		31	30	29	27	22
Crew Cab Outdoorsman (&2TT)		32	31	30	28	23
Crew Cab Laramie		34	32	31	29	24
Crew Cab Laramie Longhorn		32	30	29	27	23
Mega Cab SLT (&2TG)		34	32	31	29	24
Mega Cab Lone Star (&2TY)		33	32	31	29	23
Mega Cab Big Horn (&2TZ)		33	32	31	29	24
Mega Cab Outdoorsman (&2TT)		34	32	31	29	24
Mega Cab Laramie		35	34	33	31	25
Mega Cab Laramie Longhorn		33	32	31	29	24
deduct w/o AutoTran		2	2	2	2	2

## 2011 New Chrysler Light Duty Commercial Vehicles

RAM CAB AND CHASSIS						
RAM 3500 2WD		24 mo	27 mo	30 mo	36 mo	48 mo
Reg Cab ST		37	35	34	32	26
Reg Cab SLT		35	33	32	30	25
Crew Cab ST		39	37	36	33	27
Crew Cab SLT		35	33	32	30	25
Crew Cab Lone Star (&2TY)		34	33	32	30	24
Crew Cab Big Horn (&2TZ)		34	33	32	30	24
Crew Cab Outdoorsman (&2TT)		36	34	33	31	26
Crew Cab Laramie		36	34	33	31	26
Crew Cab Laramie Longhorn		35	34	33	31	25
Mega Cab SLT (&2TG)		36	34	33	31	26
Mega Cab Lone Star (&2TY)		36	34	33	31	26
Mega Cab Big Horn (&2TZ)		36	34	33	31	26
Mega Cab Outdoorsman (&2TT)		38	36	35	33	27
Mega Cab Laramie		38	36	35	33	27
Mega Cab Laramie Longhorn		37	35	34	32	26
deduct w/o AutoTran		2	2	2	2	2
RAM 1500 4WD		24 mo	27 mo	30 mo	36 mo	48 mo
Reg Cab ST (&2TA)		36	34	33	30	25
Reg Cab Tradesman (&2TB)		38	36	34	31	25
Reg Cab Express (&2TC)		39	37	35	31	25
Reg Cab SLT (&2TG)		39	37	35	32	26
Reg Cab Outdoorsman		38	36	34	31	25
Reg Cab Sport		39	37	35	32	26
Quad Cab ST		41	39	37	34	28
Quad Cab SLT (&2TG)		42	40	38	34	28
Quad Cab Lone Star (&2TY)		42	40	38	35	29
Quad Cab Big Horn (&2TZ)		42	40	38	35	28
Quad Cab Outdoorsman (&2TT)		42	40	38	34	28
Quad Cab Sport		41	39	37	33	27
Quad Cab Laramie		40	38	36	33	27
Crew Cab ST		44	42	40	36	30
Crew Cab SLT (&2TG)		43	41	39	35	29
Crew Cab Lone Star (&2TY)		43	41	39	35	29
Crew Cab Big Horn (&2TZ)		43	41	39	35	29
Crew Cab Outdoorsman (&2TT)		42	40	38	35	28
Crew Cab Sport		41	39	37	34	28
Crew Cab Laramie		40	38	36	33	27
Crew Cab Laramie Longhorn		39	37	35	32	26

## 2011 New Chrysler Light Duty Commercial Vehicles

RAM CAB AND CHASSIS						
RAM 2500 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab ST	34	33	32	30	28	25
Reg Cab SLT (&2TG)	33	32	31	29	27	23
Reg Cab Outdoorsman (&2TT)	33	32	31	29	27	24
Crew Cab ST	39	37	36	34	32	28
Crew Cab SLT (&2TG)	36	34	33	31	29	25
Crew Cab Lone Star (&2TY)	35	34	33	31	29	25
Crew Cab Big Horn (&2TZ)	35	33	32	30	28	25
Crew Cab Outdoorsman (&2TT)	35	34	33	31	29	25
Crew Cab Laramie	37	35	34	32	30	26
Crew Cab Laramie Longhorn	35	33	32	30	28	25
Crew Cab Power Wagon	36	34	33	31	29	25
Mega Cab SLT (&2TG)	37	35	34	32	30	26
Mega Cab Lone Star (&2TY)	37	35	34	32	30	26
Mega Cab Big Horn (&2TZ)	37	35	34	32	30	26
Mega Cab Outdoorsman (&2TT)	37	35	34	32	30	26
Mega Cab Laramie	37	35	34	32	30	27
Mega Cab Laramie Longhorn	36	34	33	31	29	26
deduct w/o AutoTran	2	2	2	2	2	2
RAM 3500 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab ST	41	39	38	35	33	29
Reg Cab SLT	38	36	35	33	31	27
Crew Cab ST	43	41	40	37	35	30
Crew Cab SLT	38	36	35	33	31	27
Crew Cab Lone Star (&2TY)	38	36	35	33	31	27
Crew Cab Big Horn (&2TZ)	38	36	35	33	31	27
Crew Cab Outdoorsman (&2TT)	40	38	37	34	32	28
Crew Cab Laramie	40	38	37	34	32	28
Crew Cab Laramie Longhorn	39	37	36	34	32	28
Mega Cab SLT (&2TG)	40	38	37	35	33	29
Mega Cab Lone Star (&2TY)	40	38	37	35	33	29
Mega Cab Big Horn (&2TZ)	40	38	37	35	33	29
Mega Cab Outdoorsman (&2TT)	42	40	39	36	34	30
Mega Cab Laramie	42	40	39	36	34	30
Mega Cab Laramie Longhorn	41	39	38	36	34	29
deduct w/o AutoTran	2	2	2	2	2	2

# New GM Models

## 2012 NEW GM MODELS

BUICK	20
CADILLAC	20
CHEVROLET	20
CHEVROLET TRUCK	21
GMC TRUCK	22

## 2011 NEW GM MODELS

BUICK	24
CADILLAC	24
CHEVROLET	24
CHEVROLET TRUCK	25
GMC TRUCK	26

**BUICK****ENCLAVE 2WD**

4dr Wgn Base	57	57	54	52	48	45	39
4dr Wgn Convenience	56	56	53	51	47	45	39
4dr Wgn Leather	54	54	51	49	45	43	37
4dr Wgn Premium	51	51	49	47	43	41	35

**ENCLAVE AWD**

4dr Wgn Base	59	59	56	54	49	46	40
4dr Wgn Convenience	58	58	55	53	48	45	39
4dr Wgn Leather	55	55	52	50	46	44	38
4dr Wgn Premium	52	52	49	47	43	41	35

**LACROSSE**

4dr Sdn	49	49	47	45	42	40	36
4dr Sdn Convenience	51	51	49	47	44	42	38
4dr Sdn Leather	51	51	49	47	44	42	37
4dr Sdn Leather AWD	52	52	50	48	45	43	38
4dr Sdn Premium 1	50	50	48	46	43	41	37
4dr Sdn Premium 1 AWD	51	51	49	47	43	41	37
4dr Sdn Premium 2	50	50	48	46	43	41	37
4dr Sdn Premium 2 AWD	51	51	49	47	44	42	38
4dr Sdn Premium 3	52	52	50	48	44	42	38
4dr Sdn Touring	51	51	49	47	44	42	38

**REGAL**

4dr Sdn Base	55	55	53	51	47	46	43
4dr Sdn Premium 1	53	53	51	49	45	44	41
4dr Sdn Premium 2	52	52	50	48	44	43	40
4dr Sdn Turbo Premium 1	54	54	52	50	46	45	42
4dr Sdn Turbo Premium 2	53	53	51	49	45	44	41
4dr Sdn Turbo Premium 3	51	51	49	47	44	42	39
4dr Sdn GS	51	51	49	47	43	42	39
deduct w/o AutoTran (ex GS)	3	2	2	2	2	2	2

**VERANO**

4dr Sdn	62	62	59	57	53	51	46
4dr Sdn Convenience	60	60	58	56	52	50	44
4dr Sdn Leather	58	58	56	54	50	48	43

**CADILLAC****CTS COUPE**

2dr Cpe	60	60	57	55	50	48	44
2dr Cpe Performance	54	54	52	50	46	44	39
2dr Cpe Premium	52	52	50	48	44	42	37
2dr Cpe AWD	60	60	57	55	50	48	44
2dr Cpe Performance AWD	54	54	52	50	46	44	39
2dr Cpe Premium AWD	54	54	51	49	45	43	39
2dr Cpe V	57	57	54	52	48	46	41
deduct w/o AutoTran	3	2	2	2	2	2	2

**CTS SEDAN**

4dr Sdn 3.0L	53	53	51	49	45	43	38
4dr Sdn 3.0L Luxury	51	51	49	47	44	42	37
4dr Sdn 3.6L Performance	50	50	48	46	42	40	36
4dr Sdn 3.6L Premium	49	49	47	45	42	40	35
4dr Sdn 3.0L AWD	55	55	53	51	47	45	40
4dr Sdn 3.0L Luxury AWD	53	53	51	49	45	43	39
4dr Sdn 3.6L Performance AWD	52	52	50	48	44	42	38
4dr Sdn 3.6L Premium AWD	51	51	49	47	43	41	37
4dr Sdn V	55	55	53	51	47	45	39
deduct w/o AutoTran	3	2	2	2	2	2	2

**CTS WAGON**

4dr Wgn 3.0L	52	52	50	48	44	42	38
4dr Wgn 3.0L Luxury	50	50	48	46	43	41	36
4dr Wgn 3.6L Performance	48	48	46	44	41	39	35
4dr Wgn 3.6L Premium	48	48	46	44	41	39	35
4dr Wgn 3.0L AWD	54	54	52	50	46	44	39
4dr Wgn 3.0L Luxury AWD	52	52	50	48	44	42	38
4dr Wgn 3.6L Performance AWD	49	49	47	45	42	40	36
4dr Wgn 3.6L Premium AWD	50	50	48	46	43	41	36
4dr Wgn V	53	53	51	49	46	44	38
deduct w/o AutoTran	3	2	2	2	2	2	2

**CADILLAC****ESCALADE 2WD**

4dr Wgn Base	48	48	46	45	42	40	37
4dr Wgn Luxury	47	47	45	44	42	40	37
4dr Wgn Premium	47	47	45	44	42	40	36
4dr Wgn Platinum Edition	48	48	47	46	44	42	38
4dr Wgn ESV Base	47	47	45	44	42	40	36
4dr Wgn ESV Luxury	47	47	45	44	42	40	36
4dr Wgn ESV Premium	46	46	44	43	41	39	35
4dr Wgn ESV Platinum Edition	48	48	47	46	44	42	38

**ESCALADE AWD**

4dr Wgn Base	48	48	46	45	43	41	37
4dr Wgn Luxury	48	48	46	45	42	40	37
4dr Wgn Premium	47	47	45	44	42	40	36
4dr Wgn Platinum Edition	49	49	47	46	44	42	38
4dr Wgn ESV Base	47	47	45	44	42	40	36
4dr Wgn ESV Luxury	47	47	45	44	42	40	36
4dr Wgn ESV Premium	46	46	44	43	41	39	35
4dr Wgn ESV Platinum Edition	48	48	47	46	44	42	38
4dr Wgn EXT Base	50	50	48	47	45	43	39
4dr Wgn EXT Luxury	50	50	49	48	46	44	39
4dr Wgn EXT Premium	50	50	48	47	45	43	39

**ESCALADE HYBRID 2WD**

4dr Wgn	48	48	46	45	43	41	37
4dr Wgn Platinum	51	51	49	48	46	44	39

**ESCALADE HYBRID 4WD**

4dr Wgn	49	49	47	46	44	42	38
4dr Wgn Platinum	51	51	49	48	46	44	39

**SRX 2WD**

4dr Wgn Base	61	61	58	56	52	49	43
4dr Wgn Luxury	61	61	58	56	52	49	43
4dr Wgn Performance	59	59	57	55	51	48	42
4dr Wgn Premium	58	58	56	54	50	47	41

**SRX AWD**

4dr Wgn Luxury	59	59	56	54	50	48	42
4dr Wgn Performance	58	58	56	54	50	48	42
4dr Wgn Premium	57	57	55	53	49	47	41

**CHEVROLET****CAMARO**

2dr Cpe 1LS	68	68	65	62	57	54	48
2dr Cpe 2LS	68	68	65	62	57	54	48
2dr Cpe 1LT	64	64	61	59	54	52	46
2dr Conv 1LT	56	56	54	52	49	47	41
2dr Cpe 2LT	60	60	57	55	50	48	43
2dr Conv 2LT	50	50	48	47	45	43	37
2dr Cpe 1SS	67	67	64	61	56	53	47
2dr Conv 1SS	57	57	55	53	50	48	42
2dr Cpe 2SS	62	62	59	57	52	50	44
2dr Conv 2SS	54	54	52	51	48	46	40

**CORVETTE**

2dr Cpe	53	53	51	50	48	46	42
2dr Cpe Z16 Grand Sport	48	48	46	45	43	41	37
2dr Conv	52	52	51	50	48	46	41
2dr Conv Z16 Grand Sport	50	50	49	48	46	44	40
2dr Cpe Z06	48	48	47	46	44	42	38
2dr Cpe ZR1	47	47	45	44	42	40	36

**CRUZE**

4dr Sdn LS	59	59	56	54	50	47	41
4dr Sdn 1FL	59	59	56	54	50	48	42
4dr Sdn 1LT	60	60	57	55	51	48	42
4dr Sdn 2LT	57	57	54	52	48	46	41
4dr Sdn LTZ	55	55	53	51	47	45	39
4dr Sdn ECO	60	60	57	55	51	49	43
deduct w/o AutoTran (ex ECO)	3	2	2	2	2	2	2

**IMPALA**

4dr Sdn LS	43	43	41	40	38	36	32
4dr Sdn LT	41	41	39	38	36	34	31
4dr Sdn LTZ	41	41	39	38	36	34	30

**CHEVROLET****MALIBU**

4dr Sdn 1FL	56	56	53	50	45	43	37
4dr Sdn LS	56	56	53	50	45	43	37
4dr Sdn 1LT	55	55	52	49	44	42	36
4dr Sdn 2LT	51	51	48	46	41	39	34
4dr Sdn 3LT	51	51	48	46	41	39	33
4dr Sdn 1LZ	52	52	49	47	42	40	34
4dr Sdn 2LZ	52	52	49	47	42	40	34

**SONIC**

4dr Sdn 1LS	64	64	60	57	51	48	42
4dr Sdn 2LS	64	64	60	57	51	48	42
4dr Sdn 1LT	63	63	59	56	50	48	42
4dr Sdn 2LT	62	62	59	56	50	47	41
4dr Sdn 1LTZ	61	61	58	55	49	47	41
4dr Sdn 2LTZ	60	60	57	54	48	46	40
5dr HB 1LS	62	62	59	56	50	47	41
5dr HB 2LS	63	63	59	56	50	47	41
5dr HB 1LT	62	62	58	55	49	47	41
5dr HB 2LT	61	61	58	55	49	47	41
5dr HB 1LTZ	60	60	57	54	49	46	40
5dr HB 2LTZ	60	60	57	54	48	46	40

**VOLT**

5dr HB without Navigation	64	64	63	62	60	58	54
5dr HB with Navigation	63	63	62	61	59	57	53

**CHEVROLET TRUCK****AVALANCHE 2WD**

Crew Cab LS	48	48	46	45	43	41	37
Crew Cab LT	47	47	45	44	41	39	36
Crew Cab LTZ	47	47	45	44	41	39	36

**AVALANCHE 4WD**

Crew Cab LS	50	50	48	47	44	42	38
Crew Cab LT	49	49	47	46	43	41	37
Crew Cab LTZ	48	48	46	45	42	40	37

**COLORADO 2WD**

Reg Cab Work Truck	36	36	35	34	32	31	28
Reg Cab 1LT	38	38	36	35	33	32	29
Ext Cab Work Truck	43	43	41	40	38	36	33
Ext Cab 1LT	43	43	41	40	38	36	33
Ext Cab 2LT	41	41	39	38	36	35	32
Ext Cab 3LT	43	43	41	40	38	36	32
Crew Cab 1LT	49	49	47	45	42	40	37
Crew Cab 2LT	46	46	44	43	41	39	35
Crew Cab 3LT	48	48	46	44	41	40	37
deduct w/o AutoTran	3	2	2	2	2	2	2

**COLORADO 4WD**

Reg Cab Work Truck	40	40	38	37	35	34	31
Reg Cab 1LT	41	41	39	38	36	35	32
Ext Cab Work Truck	46	46	44	43	40	38	35
Ext Cab 1LT	47	47	45	44	41	39	35
Ext Cab 2LT	44	44	42	41	39	37	34
Crew Cab 1LT	52	52	50	48	45	43	40
Crew Cab 2LT	50	50	48	46	43	41	38
deduct w/o AutoTran	3	2	2	2	2	2	2

**EQUINOX 2WD**

4dr Wgn LS	61	61	58	56	52	49	43
4dr Wgn 1LT	58	58	55	53	49	47	41
4dr Wgn 2LT	57	57	55	53	49	47	41
4dr Wgn LTZ	56	56	53	51	47	45	39

**EQUINOX AWD**

4dr Wgn LS	62	62	59	57	52	50	44
4dr Wgn 1LT	59	59	56	54	49	47	41
4dr Wgn 2LT	58	58	55	53	49	47	41
4dr Wgn LTZ	56	56	53	51	47	45	39

**CHEVROLET TRUCK****EXPRESS CARGO VAN**

3dr Van 1500	41	41	39	37	34	32	29
3dr Van 2500 135wb	40	40	38	36	32	30	27
3dr Van 2500 155wb	38	38	36	34	31	29	26
3dr Van 3500 135wb	38	38	36	34	31	29	25
3dr Van 3500 155wb (-ZP3)	37	37	35	33	30	28	25
deduct with Conversion	4	4	4	4	4	4	4
Cutaway/High Cube (See Commercial Information Section)							

**EXPRESS CARGO VAN AWD**

3dr Van 1500	41	41	39	37	34	32	29
deduct with Conversion	4	4	4	4	4	4	4
Cutaway/High Cube (See Commercial Information Section)							

**EXPRESS PASSENGER**

3dr Van 1500 LS	36	36	34	33	30	28	24
3dr Van 1500 LT	38	38	36	34	31	29	26
3dr Van 2500 LS	34	34	32	31	28	26	23
3dr Van 2500 LT	35	35	33	32	29	27	24
3dr Van 3500 135wb 1LS	33	33	31	30	27	26	23
3dr Van 3500 135wb LT	34	34	32	31	28	26	23
3dr Van 3500 155wb 1LS (-ZP3)	32	32	30	29	26	25	22
3dr Van 3500 155wb LT (-ZP3)	33	33	31	30	28	26	23
3dr Van 3500 135wb 2LS	32	32	30	28	25	24	22
3dr Van 3500 135wb 2LT	32	32	30	29	27	26	23
3dr Van 3500 155wb 2LS (-ZP3)	30	30	28	27	24	23	21
3dr Van 3500 155wb 2LT (-ZP3)	33	33	31	30	27	26	23
deduct with Conversion	4	4	4	4	4	4	4
Cutaway/High Cube (See Commercial Information Section)							

**EXPRESS PASSENGER AWD**

3dr Van 1500 LS	37	37	35	34	31	29	25
3dr Van 1500 LT	39	39	37	35	32	30	26
deduct with Conversion	4	4	4	4	4	4	4
Cutaway/High Cube (See Commercial Information Section)							

**SILVERADO 1500 2WD**

Reg Cab Work Truck	43	43	41	40	37	35	32
Reg Cab LT	42	42	40	38	35	33	30
Ext Cab Work Truck	46	46	44	42	39	37	34
Ext Cab LS	48	48	46	44	41	39	35
Ext Cab LT	48	48	46	44	41	39	35
Ext Cab LTZ	46	46	44	42	39	37	33
Crew Cab Work Truck	48	48	46	44	41	39	35
Crew Cab LS	50	50	48	46	42	40	36
Crew Cab LT	50	50	48	46	43	41	37
Crew Cab LTZ	47	47	45	43	40	38	34
Cab and Chassis (See Commercial Information Section)							

**SILVERADO 1500 HYBRID 2WD**

Crew Cab 1HY	55	55	52	50	46	44	38
Crew Cab 2HY	53	53	51	49	45	43	38
Cab and Chassis (See Commercial Information Section)							

**SILVERADO 2500HD 2WD**

Reg Cab Work Truck	42	42	40	39	36	34	31
Reg Cab LT	44	44	42	40	37	35	32
Ext Cab Work Truck	47	47	45	43	40	38	35
Ext Cab LT	49	49	47	45	41	39	35
Ext Cab LTZ	48	48	46	44	41	39	35
Crew Cab Work Truck	53	53	51	49	45	43	39
Crew Cab LT	58	58	55	53	49	47	42
Crew Cab LTZ	52	52	50	48	45	43	38
Cab and Chassis (See Commercial Information Section)							

**SILVERADO 3500HD 2WD**

Reg Cab Work Truck	46	46	44	42	39	37	34
Reg Cab LT	45	45	43	41	38	36	33
Ext Cab Work Truck	52	52	50	48	44	42	38
Ext Cab LT	51	51	49	47	43	41	37
Ext Cab LTZ	51	51	49	47	43	41	37
Crew Cab Work Truck	54	54	52	50	46	44	39
Crew Cab LT	53	53	51	49	45	43	39
Crew Cab LTZ	52	52	50	48	44	42	38
Cab and Chassis (See Commercial Information Section)							

**CHEVROLET TRUCK****SILVERADO 1500 4WD**

Reg Cab Work Truck	49	49	47	45	42	40	36
Reg Cab LT	47	47	45	43	40	38	34
Ext Cab Work Truck	51	51	49	47	43	41	37
Ext Cab LS	53	53	51	49	45	43	38
Ext Cab LT	52	52	50	48	45	43	38
Ext Cab LTZ	50	50	48	46	43	41	37
Crew Cab Work Truck	51	51	49	47	44	42	37
Crew Cab LS	54	54	52	50	46	44	39
Crew Cab LT	54	54	52	50	46	44	39
Crew Cab LTZ	52	52	50	48	44	42	38

Cab and Chassis (See Commercial Information Section)

**SILVERADO 1500 HYBRID 4WD**

Crew Cab 1HY	58	58	55	53	49	47	41
Crew Cab 2HY	57	57	54	52	47	45	40

Cab and Chassis (See Commercial Information Section)

**SILVERADO 2500HD 4WD**

Reg Cab Work Truck	48	48	46	44	41	39	35
Reg Cab LT	50	50	48	46	43	41	36
Ext Cab Work Truck	53	53	51	49	45	43	38
Ext Cab LT	52	52	50	48	44	42	38
Ext Cab LTZ	53	53	51	49	45	43	39
Crew Cab Work Truck	58	58	55	53	49	47	42
Crew Cab LT	56	56	54	52	48	46	41
Crew Cab LTZ	54	54	52	50	46	44	40

Cab and Chassis (See Commercial Information Section)

**SILVERADO 3500HD 4WD**

Reg Cab Work Truck	53	53	51	49	45	43	38
Reg Cab LT	54	54	52	50	46	44	40
Ext Cab Work Truck	56	56	54	52	48	46	41
Ext Cab LT	56	56	54	52	48	46	41
Ext Cab LTZ	54	54	52	50	46	44	39
Crew Cab Work Truck	59	59	57	55	51	49	43
Crew Cab LT	57	57	54	52	48	46	41
Crew Cab LTZ	55	55	53	51	47	45	40

Cab and Chassis (See Commercial Information Section)

**SUBURBAN 2WD**

4dr Wgn 1500 LS	45	45	43	42	40	38	35
4dr Wgn 1500 LT	45	45	44	43	41	39	35
4dr Wgn 1500 LTZ	43	43	41	40	38	36	33
4dr Wgn 2500 LS	45	45	44	43	41	39	35
4dr Wgn 2500 LT	45	45	43	42	40	38	35
deduct with Conversion	4	4	4	4	4	4	4

**SUBURBAN 4WD**

4dr Wgn 1500 LS	48	48	46	45	43	41	37
4dr Wgn 1500 LT	48	48	46	45	43	41	37
4dr Wgn 1500 LTZ	46	46	44	43	41	39	36
4dr Wgn 2500 LS	47	47	45	44	42	40	36
4dr Wgn 2500 LT	48	48	46	45	43	41	37
deduct with Conversion	4	4	4	4	4	4	4

**TAHOE 2WD**

4dr Wgn 1500 LS	44	44	42	41	39	37	34
4dr Wgn 1500 LT	46	46	44	43	41	39	35
4dr Wgn 1500 LTZ	43	43	42	41	39	37	33
deduct with Conversion	4	4	4	4	4	4	4

**TAHOE 4WD**

4dr Wgn 1500 LS	47	47	45	44	42	40	36
4dr Wgn 1500 LT	47	47	45	44	42	40	36
4dr Wgn 1500 LTZ	44	44	43	42	40	38	34
deduct with Conversion	4	4	4	4	4	4	4

**TAHOE HYBRID 2WD**

4dr Wgn	47	47	45	44	41	39	35
deduct with Conversion	4	4	4	4	4	4	4

**TAHOE HYBRID 4WD**

4dr Wgn	48	48	46	45	43	41	36
deduct with Conversion	4	4	4	4	4	4	4

**CHEVROLET TRUCK****TRAVERSE 2WD**

4dr Wgn LS	60	60	57	54	49	47	41
4dr Wgn 1LT	55	55	52	50	45	43	38
4dr Wgn 2LT	54	54	51	49	45	43	38
4dr Wgn LTZ	56	56	53	51	46	44	39

**TRAVERSE AWD**

4dr Wgn LS	61	61	58	56	51	49	43
4dr Wgn 1LT	58	58	55	53	48	46	40
4dr Wgn 2LT	56	56	53	51	46	44	39
4dr Wgn LTZ	58	58	55	53	48	46	40

**GMC TRUCK****ACADIA 2WD**

4dr Wgn SL	58	58	55	53	49	47	41
4dr Wgn SLE	57	57	54	52	48	46	40
4dr Wgn SLT1	57	57	54	52	48	46	40
4dr Wgn SLT2	54	54	52	50	46	44	38
4dr Wgn Denali	55	55	52	50	46	44	38

**ACADIA AWD**

4dr Wgn SL	60	60	57	55	50	48	42
4dr Wgn SLE	58	58	55	53	49	46	40
4dr Wgn SLT1	57	57	54	52	47	45	39
4dr Wgn SLT2	55	55	52	50	46	44	38
4dr Wgn Denali	56	56	53	51	47	45	39

**CANYON 2WD**

Reg Cab Work Truck	38	38	36	35	33	32	30
Reg Cab SLE1	40	40	38	37	35	34	31
Ext Cab Work Truck	45	45	43	42	40	38	34
Ext Cab SLE1	45	45	43	42	40	38	34
Crew Cab SLE1	50	50	48	46	43	41	38
Crew Cab SLE2	49	49	47	45	42	41	38
deduct w/o AutoTran	3	2	2	2	2	2	2

**CANYON 4WD**

Reg Cab Work Truck	41	41	39	38	36	35	32
Reg Cab SLE1	43	43	41	40	37	35	32
Ext Cab Work Truck	48	48	46	44	41	39	36
Ext Cab SLE1	47	47	45	44	41	39	36
Ext Cab SLE2	46	46	44	43	40	38	35
Crew Cab SLE1	53	53	51	49	46	44	41
Crew Cab SLE2	51	51	49	47	44	42	39
Crew Cab SLT	51	51	49	48	45	43	39

**SAVANA CARGO VAN**

3dr Van 1500	41	41	39	37	34	32	29
3dr Van 2500 135wb	39	39	37	35	32	30	27
3dr Van 2500 155wb	38	38	36	34	31	29	26
3dr Van 3500 135wb	38	38	36	35	32	30	26
3dr Van 3500 155wb (-ZP3)	38	38	36	35	32	30	26
deduct with Conversion	4	4	4	4	4	4	4

Cutaway/High Cube (See Commercial Information Section)

**SAVANA CARGO VAN AWD**

3dr Van 1500	40	40	38	36	32	30	27
deduct with Conversion	4	4	4	4	4	4	4

Cutaway/High Cube (See Commercial Information Section)

**SAVANA PASSENGER**

3dr Van 1500 LS	36	36	34	33	30	28	24
3dr Van 1500 LT	37	37	35	34	31	29	26
3dr Van 2500 LS	37	37	35	34	31	29	25
3dr Van 2500 LT	37	37	35	34	31	29	25
3dr Van 3500 135wb 1LS	34	34	32	31	28	26	23
3dr Van 3500 135wb 1LT	35	35	33	32	29	27	24
3dr Van 3500 135wb 2LS	32	32	30	29	27	26	23
3dr Van 3500 135wb 2LT	32	32	30	29	27	26	23
3dr Van 3500 155wb 1LS (-ZP3)	38	38	36	34	31	29	26
3dr Van 3500 155wb 1LT (-ZP3)	40	40	38	36	32	30	27
3dr Van 3500 155wb 2LS (-ZP3)	32	32	30	29	27	26	23
3dr Van 3500 155wb 2LT (-ZP3)	35	35	33	32	29	27	24
deduct with Conversion	4	4	4	4	4	4	4

Cutaway/High Cube (See Commercial Information Section)

**SAVANA PASSENGER AWD**

3dr Van 1500 LS	37	37	35	33	30	28	25
3dr Van 1500 LT	38	38	36	35	32	30	26
deduct with Conversion	4	4	4	4	4	4	4

Cutaway/High Cube (See Commercial Information Section)

**GMC TRUCK**

	12	24	27	30	36	39	48
<b>SIERRA 1500 2WD</b>							
Reg Cab Work Truck	45	45	43	41	38	36	32
Reg Cab SLE	42	42	40	38	35	33	30
Ext Cab Work Truck	48	48	46	44	40	38	34
Ext Cab SL	49	49	47	45	41	39	35
Ext Cab SLE	47	47	45	43	40	38	34
Ext Cab SLT	46	46	44	42	39	37	33
Crew Cab Work Truck	50	50	48	46	42	40	36
Crew Cab SL	51	51	49	47	43	41	37
Crew Cab SLE	50	50	48	46	42	40	36
Crew Cab SLT	48	48	46	44	40	38	34
Cab and Chassis (See Commercial Information Section)							

<b>SIERRA 1500 DENALI 2WD</b>							
Crew Cab	48	48	46	44	41	39	35
Cab and Chassis (See Commercial Information Section)							

<b>SIERRA 1500 HYBRID 2WD</b>							
Crew Cab 3HA	55	55	52	50	45	43	38
Crew Cab 3HB	54	54	51	49	45	43	37
Cab and Chassis (See Commercial Information Section)							

<b>SIERRA 2500HD 2WD</b>							
Reg Cab Work Truck	44	44	42	40	37	35	31
Reg Cab SLE	46	46	44	42	38	36	33
Ext Cab Work Truck	49	49	47	45	41	39	35
Ext Cab SLE	48	48	46	44	41	39	35
Ext Cab SLT	48	48	46	44	41	39	35
Crew Cab Work Truck	55	55	52	50	46	44	39
Crew Cab SLE	58	58	55	53	49	47	41
Crew Cab SLT	53	53	51	49	45	43	38
Cab and Chassis (See Commercial Information Section)							

<b>SIERRA 2500HD DENALI 2WD</b>							
Crew Cab	54	54	52	50	46	44	39
Cab and Chassis (See Commercial Information Section)							

<b>SIERRA 3500HD 2WD</b>							
Reg Cab Work Truck	48	48	46	44	40	38	34
Reg Cab SLE	49	49	47	45	41	39	35
Ext Cab Work Truck	53	53	51	49	45	43	38
Ext Cab SLE	51	51	49	47	43	41	37
Ext Cab SLT	51	51	49	47	43	41	37
Crew Cab Work Truck	57	57	54	52	48	46	41
Crew Cab SLE	53	53	51	49	45	43	38
Crew Cab SLT	52	52	50	48	44	42	38
Cab and Chassis (See Commercial Information Section)							

<b>SIERRA 3500HD DENALI 2WD</b>							
Crew Cab	64	64	61	59	55	53	47
Cab and Chassis (See Commercial Information Section)							

<b>SIERRA 1500 4WD</b>							
Reg Cab Work Truck	51	51	49	47	43	41	36
Reg Cab SLE	48	48	46	44	40	38	34
Ext Cab Work Truck	53	53	51	49	45	43	38
Ext Cab SL	55	55	52	50	46	44	39
Ext Cab SLE	54	54	52	50	46	44	39
Ext Cab SLT	51	51	49	47	43	41	37
Crew Cab Work Truck	55	55	52	50	46	44	39
Crew Cab SL	56	56	54	52	48	46	40
Crew Cab SLE	54	54	52	50	46	44	39
Crew Cab SLT	52	52	50	48	44	42	37
Cab and Chassis (See Commercial Information Section)							

<b>SIERRA 1500 DENALI 4WD</b>							
Crew Cab	52	52	50	48	44	42	37
Cab and Chassis (See Commercial Information Section)							

<b>SIERRA 1500 HYBRID 4WD</b>							
Crew Cab 3HA	59	59	56	54	49	47	41
Crew Cab 3HB	58	58	55	53	48	46	40
Cab and Chassis (See Commercial Information Section)							

<b>SIERRA 2500HD 4WD</b>							
Reg Cab Work Truck	50	50	48	46	42	40	36
Reg Cab SLE	51	51	49	47	43	41	36
Ext Cab Work Truck	53	53	51	49	45	43	38
Ext Cab SLE	51	51	49	47	43	41	37
Ext Cab SLT	49	49	47	45	41	39	35
Crew Cab Work Truck	59	59	56	54	50	48	42
Crew Cab SLE	56	56	54	52	48	46	40
Crew Cab SLT	55	55	53	51	47	45	40
Cab and Chassis (See Commercial Information Section)							

**GMC TRUCK**

<b>SIERRA 2500HD DENALI 4WD</b>							
Crew Cab	56	56	54	52	48	46	41
Cab and Chassis (See Commercial Information Section)							

<b>SIERRA 3500HD 4WD</b>							
Reg Cab Work Truck	55	55	52	50	46	44	39
Reg Cab SLE	55	55	52	50	46	44	39
Ext Cab Work Truck	58	58	55	53	49	47	41
Ext Cab SLE	56	56	53	51	47	45	40
Ext Cab SLT	55	55	52	50	46	44	40
Crew Cab Work Truck	61	61	58	56	51	49	44
Crew Cab SLE	56	56	53	51	47	45	40
Crew Cab SLT	56	56	53	51	47	45	40
Cab and Chassis (See Commercial Information Section)							

<b>SIERRA 3500HD DENALI 4WD</b>							
Crew Cab	58	58	55	53	49	47	42
Cab and Chassis (See Commercial Information Section)							

<b>TERRAIN 2WD</b>							
4dr Wgn SLE1	59	59	56	54	49	47	41
4dr Wgn SLE2	58	58	55	53	49	47	41
4dr Wgn SLT1	57	57	54	52	48	46	40
4dr Wgn SLT2	56	56	53	51	47	45	39

<b>TERRAIN AWD</b>							
4dr Wgn SLE1	60	60	57	55	50	48	42
4dr Wgn SLE2	59	59	56	54	49	47	41
4dr Wgn SLT1	58	58	55	53	48	46	40
4dr Wgn SLT2	56	56	53	51	47	45	39

<b>YUKON 2WD</b>							
4dr Wgn SLE	48	48	46	44	41	39	35
4dr Wgn SLT	44	44	42	40	37	35	32
4dr Wgn Denali	48	48	46	44	41	39	36
deduct with Conversion	4	4	4	4	4	4	4

<b>YUKON 4WD</b>							
4dr Wgn SLE	47	47	45	43	40	38	35
4dr Wgn SLT	47	47	45	43	40	38	35
4dr Wgn Denali	49	49	47	45	42	40	37
deduct with Conversion	4	4	4	4	4	4	4

<b>YUKON HYBRID 2WD</b>							
4dr Wgn	49	49	47	45	41	39	35
4dr Wgn Denali	50	50	48	46	43	41	36
deduct with Conversion	4	4	4	4	4	4	4

<b>YUKON HYBRID 4WD</b>							
4dr Wgn	50	50	48	46	43	41	36
4dr Wgn Denali	51	51	49	47	43	41	37
deduct with Conversion	4	4	4	4	4	4	4

<b>YUKON XL 2WD</b>							
4dr Wgn 1500 SLE	44	44	42	41	38	36	33
4dr Wgn 1500 SLT	41	41	39	38	36	34	31
4dr Wgn 2500 SLE	44	44	42	40	37	35	32
4dr Wgn 2500 SLT	43	43	41	40	37	35	32
4dr Wgn Denali	45	45	43	42	39	37	33
deduct with Conversion	4	4	4	4	4	4	4

<b>YUKON XL 4WD</b>							
4dr Wgn 1500 SLE	47	47	45	43	40	38	35
4dr Wgn 1500 SLT	45	45	43	42	39	37	34
4dr Wgn 2500 SLE	45	45	43	42	39	37	33
4dr Wgn 2500 SLT	45	45	43	42	39	37	33
4dr Wgn Denali	47	47	45	43	40	38	35
deduct with Conversion	4	4	4	4	4	4	4

**BUICK****ENCLAVE 2WD**

4dr Wgn CX	47	47	45	43	39	37	31
4dr Wgn CXL1	45	45	43	41	37	35	30
4dr Wgn CXL2	45	45	43	41	37	35	30

**ENCLAVE AWD**

4dr Wgn CX	48	48	45	43	39	37	32
4dr Wgn CXL1	46	46	44	42	38	36	30
4dr Wgn CXL2	46	46	44	42	38	36	30

**LACROSSE**

4dr Sdn CX	41	41	39	37	34	32	29
4dr Sdn CXL	44	44	42	40	37	35	31
4dr Sdn CXL AWD	42	42	40	38	35	33	29
4dr Sdn CXS	45	45	43	41	37	35	31

**LUCERNE**

4dr Sdn CX	33	33	32	31	29	28	25
4dr Sdn CXL	35	35	33	32	30	29	26
4dr Sdn CXL Premium	33	33	32	31	29	27	24
4dr Sdn Super	32	32	31	30	29	27	24

**REGAL**

4dr Sdn CXL RL1	47	47	45	44	41	40	37
4dr Sdn CXL RL2	48	48	46	44	41	40	37
4dr Sdn CXL RL3	46	46	44	43	40	39	36
4dr Sdn CXL RL4	47	47	45	43	40	39	36
4dr Sdn CXL RL5	47	47	45	43	40	39	36
4dr Sdn CXL RL6	46	46	44	43	40	39	36
4dr Sdn CXL Turbo TO1	48	48	46	44	41	40	37
4dr Sdn CXL Turbo TO2	48	48	46	44	41	40	37
4dr Sdn CXL Turbo TO3	47	47	45	43	40	39	36
4dr Sdn CXL Turbo TO4	47	47	45	43	40	39	36
4dr Sdn CXL Turbo TO5	46	46	44	43	40	39	36
4dr Sdn CXL Turbo TO6	47	47	45	43	40	39	36
4dr Sdn CXL Turbo TO7	46	46	44	42	39	38	35
deduct w/o AutoTran	3	2	2	2	2	2	2

**CADILLAC****CTS COUPE**

2dr Cpe RWD	50	50	48	46	43	41	36
2dr Cpe Performance	47	47	45	43	40	38	34
2dr Cpe Premium	45	45	43	42	39	37	32
2dr Cpe AWD	50	50	48	47	44	42	36
2dr Cpe Performance AWD	47	47	45	44	41	39	34
2dr Cpe Premium AWD	46	46	44	43	40	38	33
2dr Cpe V	44	44	42	41	39	37	32
deduct w/o AutoTran (ex Cpe V)	3	2	2	2	2	2	2

**CTS SEDAN**

4dr Sdn 3.0L	43	43	41	40	37	35	31
4dr Sdn 3.0L Luxury	43	43	41	40	37	35	31
4dr Sdn 3.0L Performance	43	43	41	40	37	35	31
4dr Sdn 3.6L Performance	43	43	41	40	37	35	31
4dr Sdn 3.6L Premium	41	41	39	38	35	33	29
4dr Sdn 3.0L AWD	45	45	43	42	39	37	32
4dr Sdn 3.0L Luxury AWD	45	45	43	42	39	37	32
4dr Sdn 3.0L Performance AWD	44	44	42	41	38	36	32
4dr Sdn 3.6L Performance AWD	45	45	43	42	39	37	32
4dr Sdn 3.6L Premium AWD	43	43	41	40	37	35	31
4dr Sdn V	43	43	41	40	37	35	30
deduct w/o AutoTran	3	2	2	2	2	2	2

**CTS WAGON**

4dr Wgn 3.0L	42	42	40	39	36	34	30
4dr Wgn 3.0L Luxury	42	42	40	39	36	34	30
4dr Wgn 3.0L Performance	41	41	39	38	35	33	29
4dr Wgn 3.6L Performance	42	42	40	39	36	34	30
4dr Wgn 3.6L Premium	41	41	39	38	35	33	29
4dr Wgn 3.0L AWD	43	43	41	40	37	35	31
4dr Wgn 3.0L Luxury AWD	43	43	41	40	37	35	31
4dr Wgn 3.0L Performance AWD	42	42	40	39	36	34	30
4dr Wgn 3.6L Performance AWD	41	41	39	38	35	33	29
4dr Wgn 3.6L Premium AWD	42	42	40	39	37	35	31
4dr Wgn V	42	42	40	39	37	35	30
deduct w/o AutoTran	3	2	2	2	2	2	2

**CADILLAC****DTS**

4dr Sdn Base	28	28	27	26	24	22	19
4dr Sdn Luxury	29	29	28	27	25	23	20
4dr Sdn Premium	30	30	28	27	25	23	20
4dr Sdn Platinum	29	29	28	27	25	23	20
4dr Sdn Livery	28	28	27	26	24	22	19

**ESCALADE 2WD**

4dr Wgn Base	42	42	40	39	36	34	30
4dr Wgn Luxury	41	41	39	38	35	33	30
4dr Wgn Premium	41	41	39	38	35	33	30
4dr Wgn Platinum Edition	38	38	36	35	33	31	28
4dr Wgn ESV Base	44	44	42	41	38	36	32
4dr Wgn ESV Luxury	41	41	39	38	36	34	30
4dr Wgn ESV Premium	41	41	39	38	35	33	30
4dr Wgn ESV Platinum Edition	39	39	37	36	33	31	28

**ESCALADE AWD**

4dr Wgn Base	42	42	40	39	36	34	30
4dr Wgn Luxury	41	41	39	38	36	34	30
4dr Wgn Premium	41	41	39	38	35	33	30
4dr Wgn Platinum Edition	39	39	37	36	33	31	28
4dr Wgn ESV Base	44	44	42	41	38	36	32
4dr Wgn ESV Luxury	41	41	39	38	35	33	30
4dr Wgn ESV Premium	41	41	39	38	35	33	30
4dr Wgn ESV Platinum Edition	39	39	37	36	34	32	28
4dr Wgn EXT Base	48	48	46	44	41	39	35
4dr Wgn EXT Luxury	46	46	44	43	40	38	34
4dr Wgn EXT Premium	46	46	44	42	39	37	33

**ESCALADE HYBRID 2WD**

4dr Wgn	44	44	42	41	38	36	31
4dr Wgn Platinum	42	42	40	39	36	34	30

**ESCALADE HYBRID 4WD**

4dr Wgn	45	45	43	41	38	36	32
4dr Wgn Platinum	42	42	40	39	36	34	30

**SRX 2WD**

4dr Wgn Base	53	53	50	48	43	41	36
4dr Wgn Luxury	53	53	50	48	43	41	36
4dr Wgn Performance	50	50	47	45	40	38	34
4dr Wgn Premium	49	49	46	44	40	38	33

**SRX AWD**

4dr Wgn Luxury	52	52	49	47	42	40	35
4dr Wgn Performance	48	48	45	43	38	36	33
4dr Wgn Premium	47	47	44	42	38	36	32
4dr Wgn Turbo Performance	47	47	44	42	38	36	32
4dr Wgn Turbo Premium	46	46	43	41	37	35	32

**STS**

4dr Sdn 1SA V6	32	32	30	28	25	23	20
4dr Sdn 1SA V6 AWD	32	32	30	28	25	23	20
4dr Sdn 1SB V6	31	31	29	27	24	22	19
4dr Sdn 1SB V6 AWD	31	31	29	27	24	23	20
4dr Sdn 1SC V6	32	32	30	28	25	23	20

**CHEVROLET****AVEO**

4dr Sdn LS	29	29	27	25	22	21	18
4dr Sdn 1LT	35	35	32	30	26	25	23
4dr Sdn 2LT	36	36	34	32	28	26	23
5dr HB LS	30	30	28	26	23	22	19
5dr HB 1LT	35	35	33	31	27	26	23
5dr HB 2LT	37	37	34	32	28	26	23
deduct w/o AutoTran (ex LS)	3	2	2	2	2	2	2

**CAMARO**

2dr Cpe 1LS	51	51	49	48	46	44	39
2dr Cpe 2LS	52	52	50	49	46	44	39
2dr Cpe 1LT	53	53	51	50	48	46	40
2dr Conv 1LT	47	47	45	44	42	40	34
2dr Cpe 2LT	51	51	49	48	46	44	38
2dr Conv 2LT	46	46	44	43	41	39	34
2dr Cpe 1SS	58	58	56	54	51	49	43
2dr Conv 1SS	52	52	50	49	46	44	38
2dr Cpe 2SS	54	54	52	51	48	46	41
2dr Conv 2SS	50	50	48	47	45	43	37



CHEVROLET	12	24	27	30	36	39	48
<b>CORVETTE</b>							
2dr Cpe	49	49	47	46	44	42	36
2dr Cpe Z16 Grand Sport	46	46	44	43	41	39	33
2dr Conv	48	48	46	45	42	40	36
2dr Conv Z16 Grand Sport	46	46	44	43	40	38	34
2dr Cpe Z06	48	48	46	45	42	40	35
2dr Cpe ZR1	42	42	40	39	36	34	30
<b>CRUZE</b>							
4dr Sdn LS	53	53	50	48	43	41	35
4dr Sdn 1FL	53	53	50	48	43	41	35
4dr Sdn 1LT	53	53	50	48	43	41	36
4dr Sdn 2LT	52	52	49	47	42	40	35
4dr Sdn LTZ	50	50	47	45	41	39	34
4dr Sdn ECO	53	53	50	48	43	41	35
deduct w/o AutoTran	3	2	2	2	2	2	2
<b>IMPALA</b>							
4dr Sdn LS	31	31	30	30	29	27	24
4dr Sdn LT	31	31	30	30	29	27	24
4dr Sdn LTZ	31	31	30	30	29	27	24
<b>MALIBU</b>							
4dr Sdn 1FL	42	42	40	39	36	34	30
4dr Sdn LS	42	42	40	39	37	35	31
4dr Sdn 1LT	42	42	40	39	37	35	31
4dr Sdn 2LT	41	41	39	38	35	33	29
4dr Sdn LTZ	43	43	41	40	38	36	31
<b>CHEVROLET TRUCK</b>							
<b>AVALANCHE 2WD</b>							
Crew Cab LS	39	39	37	36	34	33	30
Crew Cab LT	38	38	36	35	33	32	29
Crew Cab LTZ	36	36	35	34	32	30	27
<b>AVALANCHE 4WD</b>							
Crew Cab LS	41	41	39	38	35	34	31
Crew Cab LT	39	39	37	36	33	32	30
Crew Cab LTZ	37	37	35	34	32	31	28
<b>COLORADO 2WD</b>							
Reg Cab Work Truck	31	31	30	29	27	26	23
Reg Cab 1LT	33	33	32	31	29	28	25
Ext Cab Work Truck	32	32	31	30	29	28	25
Ext Cab 1LT	34	34	33	32	30	29	26
Ext Cab 2LT	33	33	32	31	29	28	25
Ext Cab 3LT	36	36	35	34	32	30	27
Crew Cab 1LT	39	39	37	36	33	32	29
Crew Cab 2LT	36	36	35	34	32	31	28
Crew Cab 3LT	40	40	38	37	34	33	30
deduct w/o AutoTran	3	2	2	2	2	2	2
<b>COLORADO 4WD</b>							
Reg Cab Work Truck	35	35	34	33	31	29	26
Reg Cab 1LT	36	36	35	34	32	30	27
Ext Cab Work Truck	41	41	39	38	36	35	32
Ext Cab 1LT	42	42	40	39	37	35	32
Ext Cab 2LT	41	41	39	38	35	34	31
Crew Cab 1LT	44	44	42	41	39	37	33
Crew Cab 2LT	42	42	40	39	37	35	32
deduct w/o AutoTran	3	2	2	2	2	2	2
<b>EQUINOX 2WD</b>							
4dr Wgn LS	54	54	51	49	45	43	38
4dr Wgn 1LT	51	51	49	47	43	41	36
4dr Wgn 2LT	50	50	48	46	42	40	36
4dr Wgn LTZ	49	49	47	45	41	39	35
<b>EQUINOX AWD</b>							
4dr Wgn LS	54	54	52	50	46	44	38
4dr Wgn 1LT	51	51	49	47	43	41	36
4dr Wgn 2LT	51	51	49	47	43	41	36
4dr Wgn LTZ	48	48	46	44	40	38	34

CHEVROLET TRUCK	12	24	27	30	36	39	48
<b>EXPRESS CARGO VAN</b>							
3dr Van 1500	32	32	30	29	26	25	22
3dr Van 2500 135wb	32	32	30	29	26	25	22
3dr Van 2500 155wb	30	30	28	27	24	23	21
3dr Van 3500 135wb	30	30	28	27	24	23	20
3dr Van 3500 155wb (-ZP3)	30	30	28	27	24	23	20
deduct with Conversion	4	4	4	4	4	4	4
Cutaway/High Cube (See Commercial Information Section)							
<b>EXPRESS CARGO VAN AWD</b>							
3dr Van 1500	30	30	28	27	24	23	21
deduct with Conversion	4	4	4	4	4	4	4
Cutaway/High Cube (See Commercial Information Section)							
<b>EXPRESS PASSENGER</b>							
3dr Van 1500 LS	28	28	26	25	23	22	19
3dr Van 1500 LT	31	31	29	28	25	24	22
3dr Van 2500 LS	31	31	29	28	25	24	21
3dr Van 2500 LT	33	33	31	30	27	26	23
3dr Van 3500 135wb 1LS	31	31	29	28	25	24	21
3dr Van 3500 135wb LT	31	31	29	28	25	24	22
3dr Van 3500 155wb 1LS (-ZP3)	30	30	28	27	24	23	20
3dr Van 3500 155wb LT (-ZP3)	31	31	29	28	25	24	22
3dr Van 3500 135wb 2LS	28	28	26	25	23	22	20
3dr Van 3500 135wb 2LT	31	31	29	28	25	24	21
3dr Van 3500 155wb 2LS (-ZP3)	30	30	28	27	24	23	20
3dr Van 3500 155wb 2LT (-ZP3)	31	31	29	28	25	24	21
deduct with Conversion	4	4	4	4	4	4	4
Cutaway/High Cube (See Commercial Information Section)							
<b>EXPRESS PASSENGER AWD</b>							
3dr Van 1500 LS	31	31	29	28	25	24	21
3dr Van 1500 LT	33	33	31	30	27	26	23
deduct with Conversion	4	4	4	4	4	4	4
Cutaway/High Cube (See Commercial Information Section)							
<b>HHR</b>							
4dr Wgn LS	35	35	33	32	29	28	26
4dr Wgn Panel LS	33	33	32	31	29	28	25
4dr Wgn 1LT	35	35	33	32	29	28	26
4dr Wgn 2LT	37	37	35	34	31	30	27
deduct w/o AutoTran	3	2	2	2	2	2	2
<b>SILVERADO 1500 2WD</b>							
Reg Cab Work Truck	37	37	35	34	32	30	27
Reg Cab LT	37	37	35	34	32	30	27
Ext Cab Work Truck	38	38	36	35	33	31	28
Ext Cab LS	42	42	40	39	36	34	31
Ext Cab LT	41	41	39	38	35	33	30
Ext Cab LTZ	41	41	39	38	35	33	30
Crew Cab Work Truck	40	40	38	37	34	32	29
Crew Cab LS	43	43	41	40	37	35	31
Crew Cab LT	43	43	41	39	36	34	31
Crew Cab LTZ	40	40	38	37	34	32	29
Cab and Chassis (See Commercial Information Section)							
<b>SILVERADO 1500 HYBRID 2WD</b>							
Crew Cab 1HY	45	45	43	41	38	36	32
Crew Cab 2HY	45	45	43	41	38	36	32
Cab and Chassis (See Commercial Information Section)							
<b>SILVERADO 2500HD 2WD</b>							
Reg Cab Work Truck	36	36	34	33	30	29	26
Reg Cab LT	39	39	37	36	33	31	28
Ext Cab Work Truck	39	39	37	36	33	31	28
Ext Cab LT	41	41	39	38	35	33	30
Ext Cab LTZ	41	41	39	38	35	33	30
Crew Cab Work Truck	45	45	43	41	38	36	33
Crew Cab LT	48	48	46	44	41	39	35
Crew Cab LTZ	47	47	45	43	40	38	35
Cab and Chassis (See Commercial Information Section)							

**CHEVROLET TRUCK****SILVERADO 3500HD 2WD**

Reg Cab SRW Work Truck	36	36	34	33	31	29	26
Reg Cab DRW Work Truck	36	36	34	33	31	29	26
Reg Cab SRW LT	40	40	38	37	34	32	29
Reg Cab DRW LT	39	39	37	36	33	31	28
Ext Cab SRW Work Truck	41	41	39	38	35	33	30
Ext Cab DRW Work Truck	41	41	39	38	35	33	30
Ext Cab SRW LT	43	43	41	40	37	35	31
Ext Cab DRW LT	42	42	40	38	35	33	30
Ext Cab SRW LTZ	43	43	41	40	37	35	32
Ext Cab DRW LTZ	44	44	42	41	38	36	32
Crew Cab SRW Work Truck	47	47	45	43	40	38	34
Crew Cab DRW Work Truck	47	47	45	43	40	38	34
Crew Cab SRW LT	48	48	46	44	41	39	35
Crew Cab DRW LT	47	47	45	43	40	38	34
Crew Cab SRW LTZ	47	47	45	43	40	38	35
Crew Cab DRW LTZ	47	47	45	43	40	38	35

Cab and Chassis (See Commercial Information Section)

**SILVERADO 1500 4WD**

Reg Cab Work Truck	42	42	40	39	36	34	31
Reg Cab LT	41	41	39	38	35	33	30
Ext Cab Work Truck	43	43	41	40	37	35	31
Ext Cab LS	46	46	44	42	39	37	33
Ext Cab LT	45	45	43	41	38	36	33
Ext Cab LTZ	44	44	42	41	38	36	32
Crew Cab Work Truck	44	44	42	40	37	35	32
Crew Cab LS	47	47	45	43	40	38	34
Crew Cab LT	45	45	43	41	38	36	33
Crew Cab LTZ	44	44	42	41	38	36	32

Cab and Chassis (See Commercial Information Section)

**SILVERADO 1500 HYBRID 4WD**

Crew Cab 1HY	48	48	46	44	40	38	34
Crew Cab 2HY	48	48	46	44	40	38	34

Cab and Chassis (See Commercial Information Section)

**SILVERADO 2500HD 4WD**

Reg Cab Work Truck	41	41	39	37	34	33	30
Reg Cab LT	42	42	40	39	36	34	31
Ext Cab Work Truck	43	43	41	40	37	35	32
Ext Cab LT	43	43	41	40	37	35	32
Ext Cab LTZ	43	43	41	40	37	35	32
Crew Cab Work Truck	49	49	47	45	42	40	36
Crew Cab LT	49	49	47	45	42	40	36
Crew Cab LTZ	48	48	46	44	41	39	35

Cab and Chassis (See Commercial Information Section)

**SILVERADO 3500HD 4WD**

Reg Cab SRW Work Truck	39	39	37	36	34	32	29
Reg Cab DRW Work Truck	39	39	37	36	33	32	29
Reg Cab SRW LT	46	46	44	42	39	37	33
Reg Cab DRW LT	43	43	41	40	37	35	32
Ext Cab SRW Work Truck	45	45	43	41	38	36	33
Ext Cab DRW Work Truck	45	45	43	41	38	36	33
Ext Cab SRW LT	47	47	45	43	40	38	34
Ext Cab DRW LT	45	45	43	41	38	36	33
Ext Cab SRW LTZ	46	46	44	42	39	37	34
Ext Cab DRW LTZ	46	46	44	43	40	38	34
Crew Cab SRW Work Truck	50	50	48	46	42	40	36
Crew Cab DRW Work Truck	50	50	48	46	43	41	36
Crew Cab SRW LT	51	51	49	47	43	41	37
Crew Cab DRW LT	48	48	46	44	41	39	35
Crew Cab SRW LTZ	49	49	47	45	41	39	35
Crew Cab DRW LTZ	50	50	48	46	43	41	37

Cab and Chassis (See Commercial Information Section)

**SUBURBAN 2WD**

4dr Wgn 1500 LS	40	40	38	37	34	33	30
4dr Wgn 1500 LT	40	40	38	37	35	33	30
4dr Wgn 1500 LTZ	38	38	36	35	33	31	28
4dr Wgn 2500 LS	41	41	39	38	35	33	30
4dr Wgn 2500 LT	41	41	39	38	35	33	30
deduct with Conversion	4	4	4	4	4	4	4

**SUBURBAN 4WD**

4dr Wgn 1500 LS	44	44	42	41	38	36	33
4dr Wgn 1500 LT	44	44	42	41	38	36	33
4dr Wgn 1500 LTZ	41	41	39	38	35	33	30
4dr Wgn 2500 LS	44	44	42	41	38	36	32
4dr Wgn 2500 LT	44	44	42	41	38	36	33
deduct with Conversion	4	4	4	4	4	4	4

**CHEVROLET TRUCK****TAHOE 2WD**

4dr Wgn 1500 LS	41	41	39	38	35	33	30
4dr Wgn 1500 LT	42	42	40	39	36	34	31
4dr Wgn 1500 LTZ	39	39	37	36	33	32	29
deduct with Conversion	4	4	4	4	4	4	4

**TAHOE 4WD**

4dr Wgn 1500 LS	42	42	40	39	36	34	31
4dr Wgn 1500 LT	43	43	41	40	37	35	32
4dr Wgn 1500 LTZ	40	40	38	37	35	33	30
deduct with Conversion	4	4	4	4	4	4	4

**TAHOE HYBRID 2WD**

4dr Wgn	44	44	42	41	38	36	32
deduct with Conversion	4	4	4	4	4	4	4

**TAHOE HYBRID 4WD**

4dr Wgn	46	46	44	42	39	37	33
deduct with Conversion	4	4	4	4	4	4	4

**TRAVERSE 2WD**

4dr Wgn LS	50	50	47	45	41	39	35
4dr Wgn 1LT	48	48	46	44	40	38	33
4dr Wgn 2LT	47	47	45	43	39	37	33
4dr Wgn LTZ	48	48	45	43	39	37	33

**TRAVERSE AWD**

4dr Wgn LS	52	52	49	47	43	41	36
4dr Wgn 1LT	50	50	47	45	41	39	35
4dr Wgn 2LT	49	49	46	44	40	38	34
4dr Wgn LTZ	49	49	47	45	41	39	34

**GMC TRUCK****ACADIA 2WD**

4dr Wgn SL	50	50	48	46	42	40	35
4dr Wgn SLE	48	48	46	44	41	39	34
4dr Wgn SLT1	48	48	46	44	41	39	34
4dr Wgn SLT2	48	48	46	44	40	38	33
4dr Wgn Denali	50	50	48	46	42	40	35

**ACADIA AWD**

4dr Wgn SL	51	51	49	47	43	41	36
4dr Wgn SLE	50	50	48	46	42	40	35
4dr Wgn SLT1	49	49	47	45	41	39	34
4dr Wgn SLT2	48	48	46	44	40	38	33
4dr Wgn Denali	51	51	49	47	43	41	36

**CANYON 2WD**

Reg Cab Work Truck	32	32	31	30	29	28	25
Reg Cab SLE1	34	34	33	32	30	29	26
Ext Cab Work Truck	35	35	34	33	31	30	27
Ext Cab SLE1	35	35	34	33	31	30	27
Ext Cab SLT	35	35	34	33	31	30	27
Crew Cab SLE1	41	41	39	38	35	34	31
Crew Cab SLT	38	38	36	35	33	32	29
deduct w/o AutoTran	3	2	2	2	2	2	2

**CANYON 4WD**

Reg Cab Work Truck	38	38	36	35	32	31	29
Reg Cab SLE1	39	39	37	36	33	32	30
Ext Cab Work Truck	42	42	40	39	37	35	32
Ext Cab SLE1	43	43	41	40	37	35	32
Ext Cab SLT	42	42	40	39	37	35	32
Crew Cab SLE1	47	47	45	44	41	39	36
Crew Cab SLT	44	44	42	41	38	36	33
deduct w/o AutoTran	3	2	2	2	2	2	2

**SAVANA CARGO VAN**

3dr Van 1500	32	32	30	29	26	25	23
3dr Van 2500 135wb	32	32	30	29	26	25	22
3dr Van 2500 155wb	31	31	29	28	25	24	21
3dr Van 3500 135wb	30	30	28	27	24	23	21
3dr Van 3500 155wb (-ZP3)	30	30	28	27	25	24	21
deduct with Conversion	4	4	4	4	4	4	4

Cutaway/High Cube (See Commercial Information Section)

**SAVANA CARGO VAN AWD**

3dr Van 1500	30	30	28	27	24	23	21
deduct with Conversion	4	4	4	4	4	4	4

Cutaway/High Cube (See Commercial Information Section)

**GMC TRUCK****SAVANA PASSENGER**

	12	24	27	30	36	39	48
3dr Van 1500 LS	28	28	26	25	23	22	20
3dr Van 1500 LT	32	32	30	29	26	25	22
3dr Van 2500 LS	32	32	30	29	26	25	22
3dr Van 2500 LT	34	34	32	31	29	27	23
3dr Van 3500 135wb 1LS	30	30	28	27	25	24	21
3dr Van 3500 135wb 1LT	31	31	29	28	25	24	22
3dr Van 3500 135wb 2LS	30	30	28	27	24	23	21
3dr Van 3500 135wb 2LT	31	31	29	28	25	24	21
3dr Van 3500 155wb 1LS (-ZP3)	30	30	28	27	24	23	21
3dr Van 3500 155wb 1LT (-ZP3)	32	32	30	29	26	25	22
3dr Van 3500 155wb 2LS (-ZP3)	30	30	28	27	24	23	21
3dr Van 3500 155wb 2LT (-ZP3)	31	31	29	28	25	24	22
deduct with Conversion	4	4	4	4	4	4	4
Cutaway/High Cube (See Commercial Information Section)							

**SAVANA PASSENGER AWD**

3dr Van 1500 LS	29	29	27	26	23	22	20
3dr Van 1500 LT	32	32	30	29	26	25	22
deduct with Conversion	4	4	4	4	4	4	4
Cutaway/High Cube (See Commercial Information Section)							

**SIERRA 1500 2WD**

Reg Cab Work Truck	38	38	36	35	32	30	27
Reg Cab SLE	37	37	35	34	31	29	26
Ext Cab Work Truck	39	39	37	36	33	31	28
Ext Cab SL	41	41	39	37	34	32	29
Ext Cab SLE	41	41	39	38	35	33	29
Ext Cab SLT	41	41	39	38	35	33	29
Crew Cab Work Truck	41	41	39	38	35	33	29
Crew Cab SL	44	44	42	40	37	35	32
Crew Cab SLE	42	42	40	39	36	34	30
Crew Cab SLT	40	40	38	37	34	32	29
Cab and Chassis (See Commercial Information Section)							

**SIERRA 1500 DENALI 2WD**

Crew Cab	42	42	40	39	36	34	30
Cab and Chassis (See Commercial Information Section)							

**SIERRA 1500 HYBRID 2WD**

Crew Cab 3HA	45	45	43	41	37	35	31
Crew Cab 3HB	45	45	43	41	38	36	31
Cab and Chassis (See Commercial Information Section)							

**SIERRA 2500HD 2WD**

Reg Cab Work Truck	36	36	34	33	30	28	25
Reg Cab SLE	38	38	36	35	32	30	27
Ext Cab Work Truck	39	39	37	36	33	31	28
Ext Cab SLE	39	39	37	36	33	31	28
Ext Cab SLT	40	40	38	37	34	32	29
Crew Cab Work Truck	46	46	44	42	38	36	33
Crew Cab SLE	47	47	45	43	40	38	34
Crew Cab SLT	47	47	45	43	39	37	33
Cab and Chassis (See Commercial Information Section)							

**SIERRA 2500HD DENALI 2WD**

Crew Cab	49	49	47	45	42	40	36
Cab and Chassis (See Commercial Information Section)							

**SIERRA 3500HD 2WD**

Reg Cab SRW Work Truck	38	38	36	35	32	30	27
Reg Cab DRW Work Truck	38	38	36	35	32	30	27
Reg Cab SRW SLE	41	41	39	37	34	32	29
Reg Cab DRW SLE	39	39	37	36	33	31	28
Ext Cab SRW Work Truck	42	42	40	38	35	33	30
Ext Cab DRW Work Truck	43	43	41	39	36	34	30
Ext Cab SRW SLE	42	42	40	38	35	33	30
Ext Cab DRW SLE	41	41	39	38	35	33	29
Ext Cab SRW SLT	44	44	42	40	37	35	31
Ext Cab DRW SLT	44	44	42	40	37	35	32
Crew Cab SRW Work Truck	48	48	46	44	40	38	34
Crew Cab DRW Work Truck	48	48	46	44	41	39	35
Crew Cab SRW SLE	48	48	46	44	41	39	35
Crew Cab DRW SLE	47	47	45	43	40	38	34
Crew Cab SRW SLT	47	47	45	43	40	38	34
Crew Cab DRW SLT	48	48	46	44	40	38	34
Cab and Chassis (See Commercial Information Section)							

**SIERRA 3500HD DENALI 2WD**

Crew Cab SRW	50	50	48	46	43	41	37
Crew Cab DRW	50	50	48	46	42	40	36
Cab and Chassis (See Commercial Information Section)							

**GMC TRUCK****SIERRA 1500 4WD**

Reg Cab Work Truck	43	43	41	39	36	34	30
Reg Cab SLE	40	40	38	37	34	32	29
Ext Cab Work Truck	44	44	42	40	37	35	31
Ext Cab SL	46	46	44	42	39	37	33
Ext Cab SLE	45	45	43	41	38	36	32
Ext Cab SLT	45	45	43	41	38	36	32
Crew Cab Work Truck	43	43	41	40	37	35	31
Crew Cab SL	48	48	46	44	41	39	34
Crew Cab SLE	45	45	43	41	38	36	33
Crew Cab SLT	44	44	42	40	37	35	32
Cab and Chassis (See Commercial Information Section)							

**SIERRA 1500 DENALI 4WD**

Crew Cab	46	46	44	42	39	37	33
Cab and Chassis (See Commercial Information Section)							

**SIERRA 1500 HYBRID 4WD**

Crew Cab 3HA	49	49	47	45	41	39	34
Crew Cab 3HB	49	49	47	45	41	39	34
Cab and Chassis (See Commercial Information Section)							

**SIERRA 2500HD 4WD**

Reg Cab Work Truck	41	41	39	37	34	32	29
Reg Cab SLE	42	42	40	38	35	33	30
Ext Cab Work Truck	44	44	42	40	37	35	31
Ext Cab SLE	45	45	43	41	38	36	32
Ext Cab SLT	43	43	41	39	36	34	31
Crew Cab Work Truck	50	50	48	46	42	40	36
Crew Cab SLE	48	48	46	44	41	39	35
Crew Cab SLT	48	48	46	44	40	38	34
Cab and Chassis (See Commercial Information Section)							

**SIERRA 2500HD DENALI 4WD**

Crew Cab	51	51	49	47	43	41	37
Cab and Chassis (See Commercial Information Section)							

**SIERRA 3500HD 4WD**

Reg Cab SRW Work Truck	41	41	39	37	34	32	29
Reg Cab DRW Work Truck	41	41	39	38	35	33	29
Reg Cab SRW SLE	46	46	44	42	39	37	33
Reg Cab DRW SLE	45	45	43	41	38	36	32
Ext Cab SRW Work Truck	47	47	45	43	39	37	33
Ext Cab DRW Work Truck	48	48	46	44	40	38	34
Ext Cab SRW SLE	48	48	46	44	40	38	34
Ext Cab DRW SLE	46	46	44	42	38	36	33
Ext Cab SRW SLT	47	47	45	43	39	37	34
Ext Cab DRW SLT	48	48	46	44	40	38	34
Crew Cab SRW Work Truck	51	51	49	47	43	41	36
Crew Cab DRW Work Truck	52	52	49	47	43	41	37
Crew Cab SRW SLE	52	52	49	47	43	41	37
Crew Cab DRW SLE	50	50	48	46	42	40	36
Crew Cab SRW SLT	50	50	48	46	42	40	36
Crew Cab DRW SLT	50	50	48	46	42	40	36
Cab and Chassis (See Commercial Information Section)							

**SIERRA 3500HD DENALI 4WD**

Crew Cab SRW	53	53	51	49	45	43	38
Crew Cab DRW	52	52	50	48	44	42	38
Cab and Chassis (See Commercial Information Section)							

**TERRAIN 2WD**

4dr Wgn SLE1	51	51	49	47	43	41	36
4dr Wgn SLE2	50	50	48	46	42	40	35
4dr Wgn SLT1	49	49	47	45	41	39	35
4dr Wgn SLT2	49	49	47	45	41	39	34

**TERRAIN AWD**

4dr Wgn SLE1	52	52	50	48	44	42	37
4dr Wgn SLE2	51	51	49	47	43	41	36
4dr Wgn SLT1	51	51	48	46	42	40	35
4dr Wgn SLT2	49	49	47	45	41	39	35

**YUKON 2WD**

4dr Wgn SLE	41	41	39	38	35	33	30
4dr Wgn SLT	39	39	37	36	34	32	29
4dr Wgn Denali	45	45	43	41	38	36	33
deduct with Conversion	4	4	4	4	4	4	4

**YUKON 4WD**

4dr Wgn SLE	40	40	38	37	34	33	30
4dr Wgn SLT	41	41	39	38	35	33	30
4dr Wgn Denali	46	46	44	42	39	37	34
deduct with Conversion	4	4	4	4	4	4	4

2011 New GM Models

<b>GMC TRUCK</b>	<b>12</b>	<b>24</b>	<b>27</b>	<b>30</b>	<b>36</b>	<b>39</b>	<b>48</b>
<b>YUKON HYBRID 2WD</b>							
4dr Wgn	44	44	42	40	37	35	32
4dr Wgn Denali	46	46	44	42	39	37	33
deduct with Conversion	4	4	4	4	4	4	4
<b>YUKON HYBRID 4WD</b>							
4dr Wgn	45	45	43	41	38	36	33
4dr Wgn Denali	47	47	45	43	40	38	34
deduct with Conversion	4	4	4	4	4	4	4
<b>YUKON XL 2WD</b>							
4dr Wgn 1500 SLE	38	38	36	35	32	31	28
4dr Wgn 1500 SLT	38	38	36	35	33	31	28
4dr Wgn 2500 SLE	38	38	36	35	33	31	28
4dr Wgn 2500 SLT	38	38	36	35	33	31	28
4dr Wgn Denali	41	41	39	38	35	33	30
deduct with Conversion	4	4	4	4	4	4	4
<b>YUKON XL 4WD</b>							
4dr Wgn 1500 SLE	41	41	39	38	35	33	30
4dr Wgn 1500 SLT	41	41	39	38	35	33	30
4dr Wgn 2500 SLE	41	41	39	38	35	33	30
4dr Wgn 2500 SLT	41	41	39	38	35	33	30
4dr Wgn Denali	43	43	41	40	37	35	32
deduct with Conversion	4	4	4	4	4	4	4

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Jan 4, 2012 to Jan 31, 2012 (v2)

# New Chrysler Models

## 2012 NEW CHRYSLER MODELS

CHRYSLER	30
DODGE	30
DODGE TRUCK	30
FIAT	30
JEEP	30
RAM TRUCK	31

## 2011 NEW CHRYSLER MODELS

CHRYSLER	32
DODGE	32
DODGE TRUCK	32
JEEP	32
RAM TRUCK	33

**CHRYSLER**

	12	24	27	30	36	39	48
<b>200</b>							
4dr Sdn LX	50	50	48	47	45	43	38
4dr Sdn Touring	48	48	46	45	43	41	36
4dr Sdn Limited	51	51	50	49	47	45	39
4dr Sdn S	51	51	50	49	47	45	39

**200 CONVERTIBLE**

2dr Conv Touring	49	49	47	45	42	40	34
2dr Conv Limited	48	48	46	44	41	39	33
2dr Conv S	48	48	46	45	42	40	34

**300 SERIES**

4dr Sdn	55	55	53	51	48	46	40
4dr Sdn 300 Limited	51	51	49	48	45	43	38
4dr Sdn 300 Limited AWD	53	53	51	49	46	44	39
4dr Sdn 300C	49	49	47	46	43	41	36
4dr Sdn 300C AWD	50	50	48	47	44	42	37
4dr Sdn 300S V6	52	52	50	49	46	44	39
4dr Sdn 300S V6 AWD	53	53	51	49	46	44	39
4dr Sdn 300S V8	51	51	49	48	45	43	38
4dr Sdn 300S V8 AWD	52	52	50	48	45	43	38
4dr Sdn SRT8	48	48	46	45	43	41	36

**TOWN & COUNTRY**

4dr Wgn Touring	59	59	56	54	49	47	41
4dr Wgn Touring L	56	56	53	51	46	44	38
4dr Wgn Limited	51	51	48	46	42	40	35

**DODGE****AVENGER**

4dr Sdn SE	48	48	46	45	43	41	36
4dr Sdn SXT	46	46	45	44	42	40	35
4dr Sdn SXT Plus	46	46	45	44	42	40	36
4dr Sdn R/T	50	50	48	47	45	43	38

**CALIBER**

5dr HB SE	45	45	44	43	41	39	34
5dr HB SXT	45	45	44	43	41	39	34
5dr HB SXT Plus	44	44	43	42	40	38	33
deduct w/o AutoTran (ex SE)	3	2	2	2	2	2	2

**CHALLENGER**

2dr Cpe SXT	65	65	62	59	54	51	45
2dr Cpe R/T	65	65	62	59	54	51	45
2dr Cpe SRT8	58	58	55	53	49	47	41
deduct w/o AutoTran	3	2	2	2	2	2	2

**CHARGER**

4dr Sdn SE	60	60	57	54	49	47	41
4dr Sdn SXT	55	55	52	50	46	44	39
4dr Sdn SXT AWD	58	58	55	53	48	46	41
4dr Sdn RT	62	62	59	57	52	49	43
4dr Sdn RT AWD	63	63	60	57	52	50	44
4dr Sdn SRT8	54	54	51	49	45	43	38

**DODGE TRUCK****DURANGO 2WD**

4dr Wgn SXT	56	56	53	50	45	43	38
4dr Wgn Crew	51	51	48	46	42	40	35
4dr Wgn R/T	54	54	51	49	44	42	37
4dr Wgn Citadel	50	50	47	45	41	39	34

**DURANGO 4WD**

4dr Wgn SXT	58	58	55	52	47	45	39
4dr Wgn Crew	53	53	50	48	43	41	36
4dr Wgn R/T	56	56	53	51	46	44	38
4dr Wgn Citadel	52	52	49	47	42	40	35

**GRAND CARAVAN**

4dr Wgn AVP (&2DD)	62	62	58	55	49	46	40
4dr Wgn SE (&2DE)	60	60	57	54	48	45	39
4dr Wgn SXT	52	52	49	47	43	40	34
4dr Wgn Crew	52	52	49	47	42	40	34
4dr Wgn R/T	56	56	53	50	45	43	37

**JOURNEY 2WD**

4dr Wgn AVP (&2DD)	55	55	52	50	45	42	36
4dr Wgn SE (&2DF)	50	50	47	45	41	39	33
4dr Wgn SXT	53	53	50	48	44	41	35
4dr Wgn Crew	51	51	48	46	42	40	34
4dr Wgn R/T	51	51	48	46	42	40	34

**DODGE TRUCK****JOURNEY AWD**

4dr Wgn SXT	54	54	51	49	45	42	36
4dr Wgn Crew	52	52	49	47	43	41	35
4dr Wgn R/T	52	52	49	47	43	41	35

**FIAT****500**

2dr Cpe Pop	52	52	49	47	42	40	35
2dr Cpe Sport	51	51	48	46	41	39	34
2dr Cpe Lounge	48	48	45	43	39	37	33
2dr Conv Pop	47	47	45	43	40	38	35
2dr Conv Lounge	44	44	42	41	38	36	33
deduct w/o AutoTran	3	2	2	2	2	2	2

**JEEP****COMPASS 2WD**

4dr Wgn Sport	50	50	48	46	42	40	35
4dr Wgn Latitude	49	49	46	44	40	38	34
4dr Wgn Limited	52	52	49	47	43	41	36
deduct w/o AutoTran	3	2	2	2	2	2	2

**COMPASS 4WD**

4dr Wgn Sport	54	54	51	49	45	43	37
4dr Wgn Latitude	52	52	49	47	43	41	36
4dr Wgn Limited	53	53	50	48	44	42	37
deduct w/o AutoTran	3	2	2	2	2	2	2

**GRAND CHEROKEE 2WD**

4dr Wgn Laredo	55	55	52	50	46	44	39
4dr Wgn Limited	52	52	50	48	44	42	37
4dr Wgn Overland (&2TP)	50	50	48	46	43	41	36
4dr Wgn Overland Summit (&2TR)	47	47	45	43	40	38	33

**GRAND CHEROKEE 4WD**

4dr Wgn Laredo	57	57	54	52	48	46	40
4dr Wgn Limited	55	55	52	50	46	44	39
4dr Wgn Overland (&2TP)	52	52	50	48	44	42	37
4dr Wgn Overland Summit (&2TR)	48	48	46	44	41	39	34
4dr SRT8	42	42	40	39	36	34	30

**LIBERTY 2WD**

4dr Wgn Sport	45	45	43	41	38	36	32
4dr Wgn Limited	46	46	44	42	38	36	32
4dr Wgn Limited Jet	47	47	45	43	39	37	33

**LIBERTY 4WD**

4dr Wgn Sport	46	46	44	42	38	36	32
4dr Wgn Limited	46	46	44	42	38	36	32
4dr Wgn Limited Jet	47	47	45	43	39	37	33

**PATRIOT 2WD**

4dr Wgn Sport	50	50	48	46	42	40	35
4dr Wgn Latitude	50	50	48	46	42	40	35
4dr Wgn Limited	51	51	49	47	43	41	36
deduct w/o AirCond	3	3	3	3	3	3	2
deduct w/o AutoTran	3	2	2	2	2	2	2

**PATRIOT 4WD**

4dr Wgn Sport	54	54	51	49	45	43	38
4dr Wgn Latitude	53	53	50	48	44	42	37
4dr Wgn Limited	51	51	49	47	43	41	36
deduct w/o AirCond	3	3	3	3	3	3	2
deduct w/o AutoTran	3	2	2	2	2	2	2

**WRANGLER 4WD**

2dr Conv Sport	69	69	66	63	58	56	50
2dr Conv Sahara	69	69	66	63	57	55	49
2dr Conv Rubicon	65	65	62	59	54	52	47
4dr Conv Unlimited Sport	67	67	64	61	56	54	48
4dr Conv Unlimited Sahara	64	64	61	58	53	51	46
4dr Conv Unlimited Rubicon	64	64	61	58	53	51	46
deduct w/o AirCond	3	3	3	3	3	3	2
deduct w/o AutoTran	3	2	2	2	2	2	2

## 2012 New Chrysler Models

RAM TRUCK	12	24	27	30	36	39	48
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## RAM CARGO VAN

3dr Van

44	44	42	41	39	37	31
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## RAM 1500 2WD

Reg Cab ST (&2TA)	45	45	43	41	38	36	32
Reg Cab Tradesman (&2TB)	50	50	48	46	42	40	36
Reg Cab Express (&2TC)	51	51	49	47	43	41	36
Reg Cab SLT (&2TG)	45	45	43	41	38	36	32
Reg Cab Outdoorsman (&2TT)	45	45	43	41	38	36	32
Reg Cab Sport	44	44	42	40	37	35	32
Quad Cab ST (&2TA)	53	53	51	49	45	43	38
Quad Cab Express (&2TC)	56	56	53	51	47	45	40
Quad Cab SLT (&2TG)	51	51	49	47	43	41	36
Quad Cab Lone Star (&2TY)	51	51	49	47	43	41	36
Quad Cab Big Horn (&2TZ)	51	51	49	47	43	41	36
Quad Cab Outdoorsman (&2TT)	56	56	53	51	47	45	40
Quad Cab Sport	48	48	46	44	40	38	34
Quad Cab Laramie	50	50	48	46	42	40	36
Crew Cab ST (&2TA)	56	56	53	51	47	45	40
Crew Cab Express (&2TC)	59	59	56	54	50	48	42
Crew Cab SLT (&2TG)	54	54	52	50	46	44	39
Crew Cab Lone Star (&2TY)	55	55	52	50	46	44	39
Crew Cab Big Horn (&2TZ)	55	55	52	50	46	44	39
Crew Cab Outdoorsman (&2TT)	58	58	55	53	49	47	42
Crew Cab Sport	51	51	49	47	43	41	37
Crew Cab Laramie	53	53	51	49	45	43	38
Crew Cab Laramie Longhorn	52	52	50	48	44	42	37

Cab and Chassis (See Commercial Information Section)

## RAM 2500 2WD

Reg Cab ST	45	45	43	42	39	37	33
Reg Cab SLT (&2TG)	42	42	40	39	37	35	32
Reg Cab Outdoorsman (&2TT)	43	43	41	40	38	36	32
Crew Cab ST	50	50	48	47	45	43	38
Crew Cab SLT (&2TG)	46	46	44	43	40	38	34
Crew Cab Lone Star (&2TY)	45	45	43	42	40	38	34
Crew Cab Big Horn (&2TZ)	45	45	43	42	40	38	34
Crew Cab Outdoorsman (&2TT)	46	46	44	43	40	38	34
Crew Cab Laramie	47	47	45	44	41	39	35
Crew Cab Laramie Longhorn	45	45	43	42	40	38	34
Mega Cab SLT (&2TG)	49	49	47	46	44	42	37
Mega Cab Lone Star (&2TY)	48	48	46	45	43	41	36
Mega Cab Big Horn (&2TZ)	48	48	46	45	43	41	36
Mega Cab Outdoorsman (&2TT)	50	50	48	47	44	42	37
Mega Cab Laramie	49	49	47	46	44	42	37
Mega Cab Laramie Longhorn	48	48	46	45	43	41	36

deduct w/o AutoTran  
Cab and Chassis (See Commercial Information Section)

## RAM 3500 2WD

Reg Cab ST (&2TA)	48	48	46	45	42	40	36
Reg Cab SLT (&2TG)	46	46	44	43	40	38	34
Crew Cab ST (&2TA)	51	51	49	48	45	43	38
Crew Cab SLT (&2TG)	48	48	46	45	42	40	35
Crew Cab Lone Star (&2TY)	46	46	44	43	41	39	34
Crew Cab Big Horn (&2TZ)	46	46	44	43	41	39	34
Crew Cab Outdoorsman (&2TT)	48	48	46	45	43	41	37
Crew Cab Laramie (&2TH)	49	49	47	46	44	42	37
Crew Cab Laramie Longhorn	48	48	46	45	42	40	36
Mega Cab SLT (&2TG)	51	51	49	48	45	43	38
Mega Cab Lone Star (&2TY)	49	49	47	46	44	42	37
Mega Cab Big Horn (&2TZ)	49	49	47	46	44	42	37
Mega Cab Outdoorsman (&2TT)	52	52	50	49	46	44	39
Mega Cab Laramie	52	52	50	49	47	45	39
Mega Cab Laramie Longhorn	50	50	48	47	45	43	38

deduct w/o AutoTran  
Cab and Chassis (See Commercial Information Section)

## 2012 New Chrysler Models

RAM TRUCK	12	24	27	30	36	39	48
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## RAM 1500 4WD

Reg Cab ST (&2TA)	50	50	48	46	42	40	36
Reg Cab Tradesman (&2TB)	53	53	51	49	45	43	38
Reg Cab Express (&2TC)	53	53	51	49	45	43	38
Reg Cab SLT (&2TG)	49	49	47	45	41	39	35
Reg Cab Outdoorsman (&2TT)	47	47	45	43	40	38	34
Reg Cab Sport	47	47	45	43	40	38	34
Quad Cab ST (&2TA)	56	56	53	51	47	45	40
Quad Cab Express (&2TC)	58	58	55	53	49	47	41
Quad Cab SLT (&2TG)	53	53	51	49	45	43	38
Quad Cab Lone Star (&2TY)	53	53	51	49	45	43	38
Quad Cab Big Horn (&2TZ)	53	53	51	49	45	43	38
Quad Cab Outdoorsman (&2TT)	58	58	55	53	48	46	41
Quad Cab Sport	50	50	48	46	42	40	36
Quad Cab Laramie	52	52	50	48	44	42	37
Crew Cab ST (&2TA)	60	60	57	55	50	48	42
Crew Cab Express (&2TC)	63	63	60	58	53	51	45
Crew Cab SLT (&2TG)	58	58	55	53	48	46	41
Crew Cab Lone Star (&2TY)	58	58	55	53	49	47	42
Crew Cab Big Horn (&2TZ)	59	59	56	54	49	47	42
Crew Cab Outdoorsman (&2TT)	61	61	58	56	52	50	44
Crew Cab Sport	55	55	52	50	46	44	39
Crew Cab Laramie	57	57	54	52	48	46	40
Crew Cab Laramie Longhorn	55	55	52	50	46	44	39

Cab and Chassis (See Commercial Information Section)

## RAM 2500 4WD

Reg Cab ST	49	49	47	46	44	42	37
Reg Cab SLT (&2TG)	47	47	45	44	41	39	35
Reg Cab Outdoorsman (&2TT)	47	47	45	44	41	39	35
Crew Cab ST	54	54	52	51	48	46	40
Crew Cab SLT (&2TG)	48	48	46	45	43	41	36
Crew Cab Lone Star (&2TY)	48	48	46	45	42	40	36
Crew Cab Big Horn (&2TZ)	48	48	46	45	42	40	36
Crew Cab Outdoorsman (&2TT)	48	48	46	45	43	41	37
Crew Cab Laramie	49	49	47	46	44	42	37
Crew Cab Laramie Longhorn	48	48	46	45	42	40	36
Crew Cab Power Wagon	47	47	45	44	42	40	35
Mega Cab SLT (&2TG)	51	51	49	48	46	44	39
Mega Cab Lone Star (&2TY)	50	50	48	47	45	43	38
Mega Cab Big Horn (&2TZ)	50	50	48	47	45	43	38
Mega Cab Outdoorsman (&2TT)	51	51	49	48	46	44	39
Mega Cab Laramie	52	52	50	49	46	44	39
Mega Cab Laramie Longhorn	49	49	47	46	44	42	37

deduct w/o AutoTran  
Cab and Chassis (See Commercial Information Section)

## RAM 3500 4WD

Reg Cab ST (&2TA)	51	51	49	48	46	44	39
Reg Cab SLT (&2TG)	49	49	47	46	43	41	37
Crew Cab ST (&2TA)	54	54	52	51	48	46	40
Crew Cab SLT (&2TG)	50	50	48	47	45	43	38
Crew Cab Lone Star (&2TY)	48	48	46	45	43	41	37
Crew Cab Big Horn (&2TZ)	48	48	46	45	43	41	37
Crew Cab Outdoorsman (&2TT)	52	52	50	49	46	44	39
Crew Cab Laramie (&2TH)	52	52	50	49	46	44	39
Crew Cab Laramie Longhorn	50	50	48	47	45	43	38
Mega Cab SLT (&2TG)	54	54	52	51	48	46	41
Mega Cab Lone Star (&2TY)	52	52	50	49	47	45	39
Mega Cab Big Horn (&2TZ)	52	52	50	49	46	44	39
Mega Cab Outdoorsman (&2TT)	55	55	53	52	49	47	41
Mega Cab Laramie	55	55	53	52	49	47	41
Mega Cab Laramie Longhorn	53	53	51	50	47	45	40

deduct w/o AutoTran (ex Mega Lone Star)  
Cab and Chassis (See Commercial Information Section)

CHRYSLER

**CHRYSLER**

	12	24	27	30	36	39	48
<b>200</b>							
4dr Sdn LX	43	43	42	41	39	37	32
4dr Sdn Touring	42	42	41	40	38	36	31
4dr Sdn Limited	44	44	42	41	39	37	32
4dr Sdn S	44	44	43	42	40	38	33

**200 CONVERTIBLE**

2dr Conv Touring	43	43	41	40	37	35	29
2dr Conv Limited	42	42	40	39	36	34	29
2dr Conv S	42	42	40	39	36	34	29

**300 SERIES**

4dr Sdn 300 Touring	48	48	46	44	41	39	34
4dr Sdn 300 Limited	43	43	41	39	36	34	29
4dr Sdn 300C	44	44	42	40	37	35	30
4dr Sdn 300C AWD	43	43	41	40	37	35	30

**TOWN & COUNTRY**

4dr Wgn Touring	46	46	43	41	37	35	30
4dr Wgn Touring L	46	46	44	42	38	36	31
4dr Wgn Limited	43	43	41	39	35	33	29

**DODGE****AVENGER**

4dr Sdn Express	41	41	40	39	37	35	30
4dr Sdn Mainstreet (&2DU)	40	40	38	37	35	33	29
4dr Sdn Heat (&2DW)	41	41	40	39	37	35	30
4dr Sdn Lux	38	38	37	36	34	32	28

**CALIBER**

4dr HB Express	38	38	36	35	32	31	28
4dr HB Mainstreet	41	41	39	37	34	32	29
4dr HB Heat	39	39	37	36	33	31	28
4dr HB Uptown	40	40	38	37	34	32	29
4dr HB Rush	39	39	37	36	33	31	28
deduct w/o AutoTran (ex Express)	3	2	2	2	2	2	2

**CHALLENGER**

2dr Cpe SE	52	52	49	47	42	40	35
2dr Cpe R/T (&2DF or &2DJ)	55	55	52	49	44	42	36
2dr Cpe R/T Classic (&2DM)	54	54	51	49	44	42	36
2dr Cpe SRT8	57	57	54	51	46	44	38
deduct w/o AutoTran	3	2	2	2	2	2	2

**CHARGER**

4dr Sdn V6	47	47	44	42	38	36	31
4dr Sdn R/T	52	52	49	47	42	40	34
4dr Sdn R/T AWD	51	51	48	46	41	39	34

**DODGE TRUCK****DURANGO 2WD**

4dr Wgn Express	45	45	43	41	37	35	31
4dr Wgn Heat	43	43	41	39	35	33	29
4dr Wgn Crew (&2TE)	43	43	41	39	35	33	29
4dr Wgn Lux (&2TG)	43	43	41	39	35	33	29
4dr Wgn R/T	48	48	45	43	39	37	32
4dr Wgn Citadel	41	41	39	37	34	32	28

**DURANGO 4WD**

4dr Wgn Express	47	47	44	42	38	36	32
4dr Wgn Heat	45	45	43	41	37	35	30
4dr Wgn Crew (&2TE)	44	44	42	40	36	34	30
4dr Wgn Lux (&2TG)	44	44	42	40	36	34	30
4dr Wgn R/T	49	49	46	44	40	38	33
4dr Wgn Citadel	42	42	40	38	35	33	29

**GRAND CARAVAN**

4dr Wgn Express	48	48	45	43	38	36	30
4dr Wgn Mainstreet	46	46	43	40	35	33	29
4dr Wgn Crew	43	43	40	38	33	31	27
4dr Wgn R/T	45	45	42	40	35	33	28

**GRAND CARAVAN C/V**

3dr Van	37	37	35	33	30	28	24
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**JOURNEY 2WD**

4dr Wgn Express	39	39	37	35	32	30	26
4dr Wgn Mainstreet	45	45	42	40	36	34	29
4dr Wgn Crew	44	44	42	40	36	34	29
4dr Wgn R/T	39	39	37	35	32	30	26
4dr Wgn Lux	42	42	40	38	34	32	28

**DODGE TRUCK****JOURNEY AWD**

4dr Wgn Mainstreet	47	47	44	42	38	36	31
4dr Wgn Crew	46	46	43	41	37	35	30
4dr Wgn R/T	41	41	39	37	34	32	27
4dr Wgn Lux	43	43	41	39	35	33	29

**NITRO 2WD**

4dr Wgn Heat	34	34	33	32	31	29	26
4dr Wgn SE	34	34	33	32	31	29	26
4dr Wgn SXT	36	36	35	34	33	31	27
4dr Wgn Detonator	34	34	33	32	31	29	26
4dr Wgn Shock	38	38	37	36	34	32	28

**NITRO 4WD**

4dr Wgn Heat	35	35	34	33	31	29	26
4dr Wgn SE	35	35	34	33	32	30	26
4dr Wgn SXT	38	38	37	36	34	32	28
4dr Wgn Detonator	35	35	34	33	32	30	26
4dr Wgn Shock	38	38	37	36	34	32	28

**JEEP****COMPASS 2WD**

4dr Wgn Sport (&2DA)	41	41	39	38	36	34	30
4dr Wgn Latitude (&2DB)	39	39	37	36	34	32	29
4dr Wgn Limited (&2DF)	39	39	37	36	34	32	29
4dr Wgn 70th Anniversary (&2DZ)	39	39	37	36	34	32	28
deduct w/o AutoTran	3	2	2	2	2	2	2

**COMPASS 4WD**

4dr Wgn Sport (&2DA)	45	45	43	42	39	37	32
4dr Wgn Latitude (&2DB)	43	43	41	40	37	35	31
4dr Wgn Limited (&2DF)	41	41	39	38	36	34	30
4dr Wgn 70th Anniversary (&2DZ)	41	41	39	38	36	34	30
deduct w/o AutoTran	3	2	2	2	2	2	2

**GRAND CHEROKEE 2WD**

4dr Wgn Laredo (&2TE or &2TX)	46	46	44	42	39	37	32
4dr Wgn Limited (&2TH)	43	43	41	40	37	35	30
4dr Wgn Overland (&2TP)	43	43	41	40	37	35	31
4dr Wgn Overland Summit (&2TR)	41	41	39	38	35	33	29
4dr Wgn 70th Anniversary (&2TY)	43	43	41	40	37	35	31

**GRAND CHEROKEE 4WD**

4dr Wgn Laredo (&2TE or &2TX)	49	49	47	45	41	39	34
4dr Wgn Limited (&2TH)	46	46	44	42	39	37	33
4dr Wgn Overland (&2TP)	45	45	43	41	38	36	32
4dr Wgn Overland Summit (&2TR)	42	42	40	38	35	33	29
4dr Wgn 70th Anniversary (&2TY)	46	46	44	42	39	37	32

**LIBERTY 2WD**

4dr Wgn Sport (&2TB)	36	36	34	33	31	29	26
4dr Wgn Sport Jet (&2TJ)	36	36	35	34	32	30	26
4dr Wgn Sport 70th Anniversary (&2TY)	38	38	36	35	33	31	27
4dr Wgn Limited (&2TF)	37	37	35	34	32	30	27
4dr Wgn Limited Jet (&2TT)	37	37	35	34	32	30	27
4dr Wgn Limited 70th Anniversary (&2TZ)	37	37	35	34	32	30	26

**LIBERTY 4WD**

4dr Wgn Sport (&2TB)	36	36	34	33	31	29	26
4dr Wgn Sport Jet (&2TJ)	37	37	35	34	32	30	26
4dr Wgn Sport 70th Anniversary (&2TY)	39	39	37	36	34	32	28
4dr Wgn Renegade	35	35	33	32	30	28	25
4dr Wgn Limited (&2TF)	38	38	36	35	32	30	27
4dr Wgn Limited Jet (&2TT)	37	37	35	34	32	30	27
4dr Wgn Limited 70th Anniversary (&2TZ)	37	37	35	34	32	30	26

**PATRIOT 2WD**

4dr Wgn Sport (&2DA)	39	39	37	36	34	32	28
4dr Wgn Latitude (&2DB)	39	39	37	36	34	32	29
4dr Wgn Latitude X (&2DF)	39	39	37	36	34	32	29
4dr Wgn 70th Anniversary (&2DZ)	38	38	36	35	33	31	28
deduct w/o AirCond	3	3	3	3	3	3	2
deduct w/o AutoTran	3	2	2	2	2	2	2

**PATRIOT 4WD**

4dr Wgn Sport (&2DA)	42	42	40	39	36	34	30
4dr Wgn Latitude (&2DB)	42	42	40	39	36	34	30
4dr Wgn Latitude X (&2DF)	42	42	40	39	36	34	30
4dr Wgn 70th Anniversary (&2DZ)	40	40	38	37	35	33	30
deduct w/o AirCond	3	3	3	3	3	3	2
deduct w/o AutoTran	3	2	2	2	2	2	2



JEEP	12	24	27	30	36	39	48
<b>WRANGLER 4WD</b>							
2dr Conv Sport (&2TB or &2TS)	59	59	56	54	49	47	42
2dr Conv Sahara	56	56	53	51	46	44	40
2dr Conv Rubicon	55	55	52	50	45	43	39
2dr Conv 70th Anniversary	57	57	54	52	47	45	41
2dr Conv Mojave (&2TD)	50	50	48	46	42	40	36
4dr Conv Unlimited Sport (&2TC or &2TS)	56	56	53	51	47	45	41
4dr Conv Unlimited Sahara	54	54	51	49	45	43	39
4dr Conv Unlimited Rubicon	53	53	50	48	44	42	38
4dr Conv Unlimited 70th Anniversary	55	55	52	50	46	44	40
4dr Conv Unlimited Mojave (&2TD)	50	50	48	46	42	40	36
deduct w/o AirCond	3	3	3	3	3	3	2
deduct w/o AutoTran	3	2	2	2	2	2	2

RAM TRUCK	12	24	27	30	36	39	48
<b>DAKOTA 2WD</b>							
Ext Cab ST	30	30	29	29	29	28	25
Ext Cab Bighorn/Lonestar	32	32	31	31	31	30	27
Crew Cab ST	32	32	31	31	31	29	26
Crew Cab Bighorn/Lonestar	33	33	32	32	32	31	28
Crew Cab Laramie	34	34	33	33	33	31	28

<b>DAKOTA 4WD</b>							
Ext Cab ST	30	30	29	29	29	28	25
Ext Cab Bighorn/Lonestar	32	32	31	31	31	30	27
Crew Cab ST	33	33	32	32	32	30	27
Crew Cab Bighorn/Lonestar	35	35	34	34	34	32	29
Crew Cab TRX	35	35	34	34	34	32	29
Crew Cab Laramie	34	34	33	33	33	31	28

<b>RAM 1500 2WD</b>							
Reg Cab ST (&2TA)	38	38	36	35	32	30	27
Reg Cab Tradesman (&2TB)	40	40	38	36	33	31	28
Reg Cab Express (&2TC)	42	42	40	38	35	33	28
Reg Cab SLT (&2TG)	40	40	38	36	33	31	28
Reg Cab Outdoorsman (&2TT)	38	38	36	35	32	30	26
Reg Cab Sport	39	39	37	35	32	30	27
Quad Cab ST	42	42	40	38	35	33	29
Quad Cab SLT (&2TG)	42	42	40	38	35	33	29
Quad Cab Lone Star (&2TY)	43	43	41	39	36	34	30
Quad Cab Big Horn (&2TZ)	43	43	41	39	36	34	30
Quad Cab Outdoorsman (&2TT)	42	42	40	38	35	33	29
Quad Cab Sport	41	41	39	38	35	33	29
Quad Cab Laramie	40	40	38	37	34	32	28
Crew Cab ST	45	45	43	41	38	36	32
Crew Cab SLT (&2TG)	44	44	42	40	36	34	30
Crew Cab Lone Star (&2TY)	44	44	42	40	37	35	31
Crew Cab Big Horn (&2TZ)	44	44	42	40	37	35	31
Crew Cab Outdoorsman (&2TT)	43	43	41	39	36	34	30
Crew Cab Sport	43	43	41	39	36	34	30
Crew Cab Laramie	42	42	40	38	35	33	29
Crew Cab Laramie Longhorn	41	41	39	37	34	32	28
Cab and Chassis (See Commercial Information Section)							

<b>RAM 2500 2WD</b>							
Reg Cab ST	33	33	32	31	29	27	24
Reg Cab SLT (&2TG)	32	32	31	30	29	27	24
Reg Cab Outdoorsman (&2TT)	32	32	31	30	28	27	24
Crew Cab ST	37	37	36	35	33	31	27
Crew Cab SLT (&2TG)	35	35	34	33	31	29	26
Crew Cab Lone Star (&2TY)	34	34	33	32	30	28	25
Crew Cab Big Horn (&2TZ)	34	34	33	32	30	28	25
Crew Cab Outdoorsman (&2TT)	35	35	34	33	31	29	26
Crew Cab Laramie	37	37	35	34	32	30	27
Crew Cab Laramie Longhorn	35	35	33	32	30	29	26
Mega Cab SLT (&2TG)	37	37	35	34	32	30	27
Mega Cab Lone Star (&2TY)	36	36	35	34	32	30	26
Mega Cab Big Horn (&2TZ)	36	36	35	34	32	30	27
Mega Cab Outdoorsman (&2TT)	37	37	35	34	32	30	27
Mega Cab Laramie	38	38	37	36	34	32	28
Mega Cab Laramie Longhorn	36	36	35	34	32	30	27
deduct w/o AutoTran	3	2	2	2	2	2	2
Cab and Chassis (See Commercial Information Section)							

RAM TRUCK	12	24	27	30	36	39	48
<b>RAM 3500 2WD</b>							
Reg Cab ST	40	40	38	37	35	33	29
Reg Cab SLT	38	38	36	35	33	31	28
Crew Cab ST	42	42	40	39	36	34	30
Crew Cab SLT	38	38	36	35	33	31	28
Crew Cab Lone Star (&2TY)	37	37	36	35	33	31	27
Crew Cab Big Horn (&2TZ)	37	37	36	35	33	31	27
Crew Cab Outdoorsman (&2TT)	39	39	37	36	34	32	29
Crew Cab Laramie	39	39	37	36	34	32	29
Crew Cab Laramie Longhorn	38	38	37	36	34	32	28
Mega Cab SLT (&2TG)	39	39	37	36	34	32	29
Mega Cab Lone Star (&2TY)	39	39	37	36	34	32	29
Mega Cab Big Horn (&2TZ)	39	39	37	36	34	32	29
Mega Cab Outdoorsman (&2TT)	41	41	39	38	36	34	30
Mega Cab Laramie	41	41	39	38	36	34	30
Mega Cab Laramie Longhorn	40	40	38	37	35	33	29
deduct w/o AutoTran	3	2	2	2	2	2	2
Cab and Chassis (See Commercial Information Section)							

<b>RAM 1500 4WD</b>							
Reg Cab ST (&2TA)	39	39	37	36	33	31	28
Reg Cab Tradesman (&2TB)	41	41	39	37	34	32	28
Reg Cab Express (&2TC)	42	42	40	38	34	32	28
Reg Cab SLT (&2TG)	42	42	40	38	35	33	29
Reg Cab Outdoorsman	41	41	39	37	34	32	28
Reg Cab Sport	42	42	40	38	35	33	29
Quad Cab ST	44	44	42	40	37	35	31
Quad Cab SLT (&2TG)	45	45	43	41	37	35	31
Quad Cab Lone Star (&2TY)	45	45	43	41	38	36	32
Quad Cab Big Horn (&2TZ)	45	45	43	41	38	36	31
Quad Cab Outdoorsman (&2TT)	45	45	43	41	37	35	31
Quad Cab Sport	44	44	42	40	36	34	30
Quad Cab Laramie	43	43	41	39	36	34	30
Crew Cab ST	47	47	45	43	39	37	33
Crew Cab SLT (&2TG)	46	46	44	42	38	36	32
Crew Cab Lone Star (&2TY)	46	46	44	42	38	36	32
Crew Cab Big Horn (&2TZ)	46	46	44	42	38	36	32
Crew Cab Outdoorsman (&2TT)	45	45	43	41	38	36	31
Crew Cab Sport	44	44	42	40	37	35	31
Crew Cab Laramie	43	43	41	39	36	34	30
Crew Cab Laramie Longhorn	42	42	40	38	35	33	29
Cab and Chassis (See Commercial Information Section)							

<b>RAM 2500 4WD</b>							
Reg Cab ST	37	37	36	35	33	31	28
Reg Cab SLT (&2TG)	36	36	35	34	32	30	26
Reg Cab Outdoorsman (&2TT)	36	36	35	34	32	30	27
Crew Cab ST	42	42	40	39	37	35	31
Crew Cab SLT (&2TG)	39	39	37	36	34	32	28
Crew Cab Lone Star (&2TY)	38	38	37	36	34	32	28
Crew Cab Big Horn (&2TZ)	38	38	36	35	33	31	28
Crew Cab Outdoorsman (&2TT)	38	38	37	36	34	32	28
Crew Cab Laramie	40	40	38	37	35	33	29
Crew Cab Laramie Longhorn	38	38	36	35	33	31	28
Crew Cab Power Wagon	39	39	37	36	34	32	28
Mega Cab SLT (&2TG)	40	40	38	37	35	33	29
Mega Cab Lone Star (&2TY)	40	40	38	37	35	33	29
Mega Cab Big Horn (&2TZ)	40	40	38	37	35	33	29
Mega Cab Outdoorsman (&2TT)	40	40	38	37	35	33	29
Mega Cab Laramie	40	40	38	37	35	33	30
Mega Cab Laramie Longhorn	39	39	37	36	34	32	29
deduct w/o AutoTran	3	2	2	2	2	2	2
Cab and Chassis (See Commercial Information Section)							

<b>RAM 3500 4WD</b>							
Reg Cab ST	44	44	42	41	38	36	32
Reg Cab SLT	41	41	39	38	36	34	30
Crew Cab ST	46	46	44	43	40	38	33
Crew Cab SLT	41	41	39	38	36	34	30
Crew Cab Lone Star (&2TY)	41	41	39	38	36	34	30
Crew Cab Big Horn (&2TZ)	41	41	39	38	36	34	30
Crew Cab Outdoorsman (&2TT)	43	43	41	40	37	35	31
Crew Cab Laramie	43	43	41	40	37	35	31
Crew Cab Laramie Longhorn	42	42	40	39	37	35	31
Mega Cab SLT (&2TG)	43	43	41	40	38	36	32
Mega Cab Lone Star (&2TY)	43	43	41	40	38	36	32
Mega Cab Big Horn (&2TZ)	43	43	41	40	38	36	32
Mega Cab Outdoorsman (&2TT)	45	45	43	42	39	37	33
Mega Cab Laramie	45	45	43	42	39	37	33
Mega Cab Laramie Longhorn	44	44	42	41	39	37	32
deduct w/o AutoTran	3	2	2	2	2	2	2
Cab and Chassis (See Commercial Information Section)							

# New Suzuki Models

## 2012 NEW SUZUKI MODELS

SUZUKI 35

## 2011 NEW SUZUKI MODELS

SUZUKI 36



2012 New Suzuki Models

SUZUKI		12	24	27	30	36	39	48
<b>EQUATOR 2WD</b>								
611A2B	Ext Cab I4 MT	37	37	35	34	32	30	27
611A2C	Ext Cab I4 Comfort MT	40	40	38	37	34	33	30
611A8F	Ext Cab I4 Premium AT	44	44	42	41	38	36	32
613A8S	Crew Cab V6 Sport	48	48	46	44	41	39	35
<b>EQUATOR 4WD</b>								
612AFS	Ext Cab V6 Sport	48	48	46	44	41	39	35
614AFS	Crew Cab V6 Sport	50	50	48	46	42	40	36
613AFM	Crew Cab V6 RMZ-4	50	50	48	46	42	40	36
<b>GRAND VITARA 2WD</b>								
LNNB3S	4dr Wgn MT	40	40	38	36	32	30	27
LNNB3T	4dr Wgn Premium AT	41	41	39	37	33	31	28
LNNB41	4dr Wgn Ultimate Adventure AT	41	41	39	37	34	32	29
LNNB4X	4dr Wgn Limited	47	47	44	42	38	36	32
<b>GRAND VITARA 4WD</b>								
LLNB5S	4dr Wgn Premium AT	45	45	43	41	37	35	31
LLNB5T	4dr Wgn Ultimate Adventure AT	46	46	44	42	38	36	32
L2MB5X	4dr Wgn Limited	50	50	47	45	41	39	34
<b>KIZASHI</b>								
6B233B	4dr Sdn S MT	52	52	49	47	43	41	36
6B239C	4dr Sdn SE AT	52	52	49	47	43	41	36
6B239G	4dr Sdn SE Leather Edition	51	51	48	46	42	40	36
6B2335	4dr Sdn GTS Sport MT	51	51	49	47	43	41	36
6B2395	4dr Sdn GTS Sport AT	52	52	49	47	43	41	36
6B2336	4dr Sdn SLS Sport MT	51	51	49	47	43	41	36
6B2396	4dr Sdn SLS Sport AT	52	52	49	47	43	41	36
6B2397	4dr Sdn SLS Sport AT w/Navi	52	52	49	47	43	41	36
6B23VB	4dr Sdn S AWD	54	54	51	49	45	43	38
6B23VC	4dr Sdn SE AWD	55	55	52	50	45	43	38
6B23VG	4dr Sdn SE Leather Edition AWD	54	54	51	49	45	43	37
6B23V5	4dr Sdn GTS Sport AWD	54	54	51	49	45	43	38
6B23V6	4dr Sdn SLS Sport AWD	54	54	51	49	45	43	38
6B23V7	4dr Sdn SLS Sport w/Navi AWD	54	54	51	49	45	43	38
<b>SX4</b>								
H3NB14	5dr HB Sportback MT	52	52	49	46	41	38	32
H3NB64	5dr HB Sportback AT	51	51	48	46	41	38	32
H3NB13	5dr HB Sportback Technology AT	53	53	50	47	42	39	32
H3NB21	5dr HB Crossover MT AWD	51	51	48	46	41	38	32
H3NB71	5dr HB Crossover Premium AT AWD	52	52	49	46	41	38	32
H3NB22	5dr HB Crossover Technology MT AWD	54	54	51	48	42	39	33
H3NV71	5dr HB Crossover Technology AT AWD	55	55	52	49	43	40	34
S3LB1H	4dr Sdn MT	49	49	46	43	38	36	30
S3LB1J	4dr Sdn LE MT	49	49	46	43	38	36	30
S3LB61	4dr Sdn Popular SE AT	53	53	50	47	41	38	32
S3LB63	4dr Sdn Sport SE AT	54	54	51	48	42	39	33

Jan 4, 2012 to Jan 31, 2012 (v2)

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2011 New Suzuki Models

SUZUKI		12	24	27	30	36	39	48
<b>EQUATOR 2WD</b>								
611A2B	Ext Cab I4 MT	34	34	33	32	30	28	25
611A2C	Ext Cab I4 Comfort MT	37	37	35	34	32	30	27
611A8F	Ext Cab I4 Premium AT	40	40	38	37	34	33	30
613A8S	Crew Cab V6 Sport	41	41	39	38	36	34	31
<b>EQUATOR 4WD</b>								
612AFS	Ext Cab V6 Sport	41	41	39	38	36	34	31
614AFS	Crew Cab V6 Sport	43	43	41	40	37	35	32
613AFM	Crew Cab V6 RMZ-4	42	42	40	39	37	35	32
<b>GRAND VITARA 2WD</b>								
LN1NB3S	4dr Wgn MT	32	32	30	29	26	25	22
LN1NB3T	4dr Wgn AT Premium	33	33	31	30	27	26	23
LN1MB4X	4dr Wgn Limited	41	41	38	36	32	30	27
<b>GRAND VITARA 4WD</b>								
LL1NB5S	4dr Wgn AT Premium	38	38	36	34	30	28	24
LL1NB5T	4dr Wgn AT Premium w/Alloys	38	38	36	34	31	29	24
L21MB5X	4dr Wgn Limited	42	42	40	38	34	32	28
<b>KIZASHI</b>								
6B233B	4dr Sdn S MT	41	41	39	37	34	32	29
6B239C	4dr Sdn SE CVT	42	42	40	38	35	33	30
6B233S	4dr Sdn GTS Sport MT	41	41	39	37	34	32	29
6B239S	4dr Sdn GTS Sport CVT	42	42	40	38	35	33	30
6B2336	4dr Sdn SLS Sport MT	41	41	39	37	33	32	29
6B2396	4dr Sdn SLS Sport CVT	42	42	40	38	35	33	30
6B23VB	4dr Sdn S AWD	44	44	42	40	36	34	31
6B23VC	4dr Sdn SE AWD	44	44	42	40	36	34	31
6B23V5	4dr Sdn GTS Sport AWD	44	44	42	40	36	34	31
6B23V6	4dr Sdn SLS Sport AWD	44	44	42	40	36	34	31
<b>SX4</b>								
H31NB14	5dr HB Sportback MT	44	44	41	38	33	31	25
H31NB64	5dr HB Sportback CVT	44	44	41	38	33	31	26
H31NB13	5dr HB Sportback Technology MT	46	46	43	40	35	33	27
H31NB63	5dr HB Sportback Technology CVT	46	46	43	40	35	33	27
H31NB21	5dr HB MT AWD	43	43	40	37	32	30	25
H31NB71	5dr HB Premium CVT AWD	44	44	41	38	33	31	25
H31NB22	5dr HB Technology MT AWD	46	46	43	40	35	33	27
H31NV71	5dr HB Technology CVT AWD	47	47	44	41	36	33	27
S31LB1H	4dr Sdn MT	42	42	39	37	32	30	24
S31LB1J	4dr Sdn LE MT	44	44	41	38	33	31	25
S31LB6F	4dr Sdn LE Anniversary Ed CVT	42	42	39	37	32	30	25
S31LB1N	4dr Sdn Sport S MT	46	46	43	40	35	33	27
S31LB6N	4dr Sdn Sport SE CVT	47	47	44	41	36	34	28
S31LB67	4dr Sdn Sport GTS CVT	46	46	43	40	35	33	27

Jan 4, 2012 to Jan 31, 2012 (v2)

SUZUKI

# New Maserati Models

## 2012 NEW MASERATI MODELS

MASERATI	35
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## 2011 NEW MASERATI MODELS

MASERATI	36
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2012 New Maserati Models

MASERATI	36	39	42	48	54	60
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**GRANTURISMO**

45AUS2 2dr Cpe S  
45AMC 2dr Cpe MC

**GRANTURISMO CONVERTIBLE**

45AGTC 2dr Conv 4.7  
45ACSP 2dr Conv Sport

**QUATTROPORTE**

39ASUB 4dr Sdn S  
39AGTS 4dr Sdn GTS

Residuals for new Maserati vehicles can be found on the corresponding Ally Rate Sheet

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A  
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Jan 4, 2012 to Jan 31, 2012 (v2)

2011 New Maserati Models

MASERATI	36	39	42	48	54	60
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**GRANTURISMO**

45AF1 2dr Cpe 4.2  
45AUS1 2dr Cpe S 4.7

**GRANTURISMO CONVERTIBLE**

45AGTC 2dr Conv

**QUATTROPORTE**

39AAUB 4dr Sdn 4.2  
39ASUB 4dr Sdn S 4.7  
39AGTS 4dr Sdn 4.7 GTS

Residuals for new Maserati vehicles can be found on the corresponding Ally Rate Sheet

M  
A  
S  
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Jan 4, 2012 to Jan 31, 2012 (v2)



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